



The bridge to possible

Cisco Compute Hyperconverged with Nutanix (CCHC + N) M7 Ordering Guide

Introduction

Cisco Compute Hyperconverged M7 Server with Nutanix Solutions

Cisco Compute Hyperconverged with Nutanix is a hyperconverged infrastructure solution integrating Cisco's best-in-class compute (Cisco Unified Computing System), datacenter networking, and SaaS infrastructure management platform (Cisco Intersight) with Nutanix's market-leading hyperconverged storage software, Nutanix Cloud Platform. The Cisco Compute Hyperconverged with Nutanix family of appliances delivers pre-configured UCS servers that are ready to be deployed as nodes to form Nutanix clusters in a variety of configurations. Each server appliance contains three software layers: UCS server firmware, hypervisor (Nutanix AHV), and hyperconverged storage software (Nutanix AOS).

Cisco Compute Hyperconverged M7 Server with Nutanix Clusters

Physically, nodes are deployed into clusters, with a cluster consisting of three or more Cisco Compute Hyperconverged Server. These are integrated into a single system by a pair of Cisco UCS® fabric interconnects, creating clusters that support general-purpose deployments and mission-critical high-performance environments.

Purpose, Audience, and Scope

Purpose

This publication provides information about the ordering Cisco Compute Hyperconverged with Nutanix from CCW estimate creation.

Scope

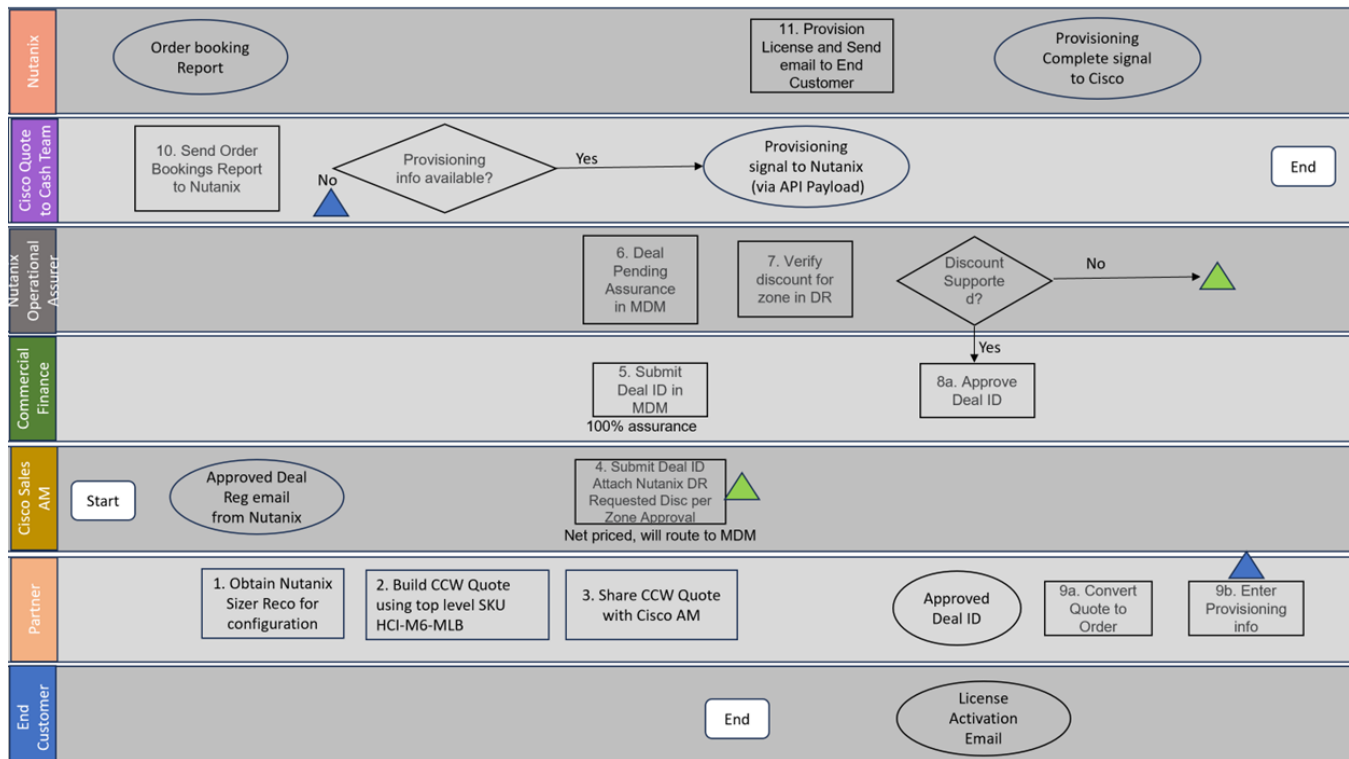
This ordering guide describes the information for:

- Workflow from approved Nutanix Deal Registration to License fulfillment
- Ordering Structure of Cisco Compute Hyperconverged M7 Server with Nutanix
- Catalog of Product IDs of Cisco Compute Hyperconverged M7 Server
- Ordering Nutanix Hardware, Software Licensing and Professional Service options
- Links to additional resources

Audience

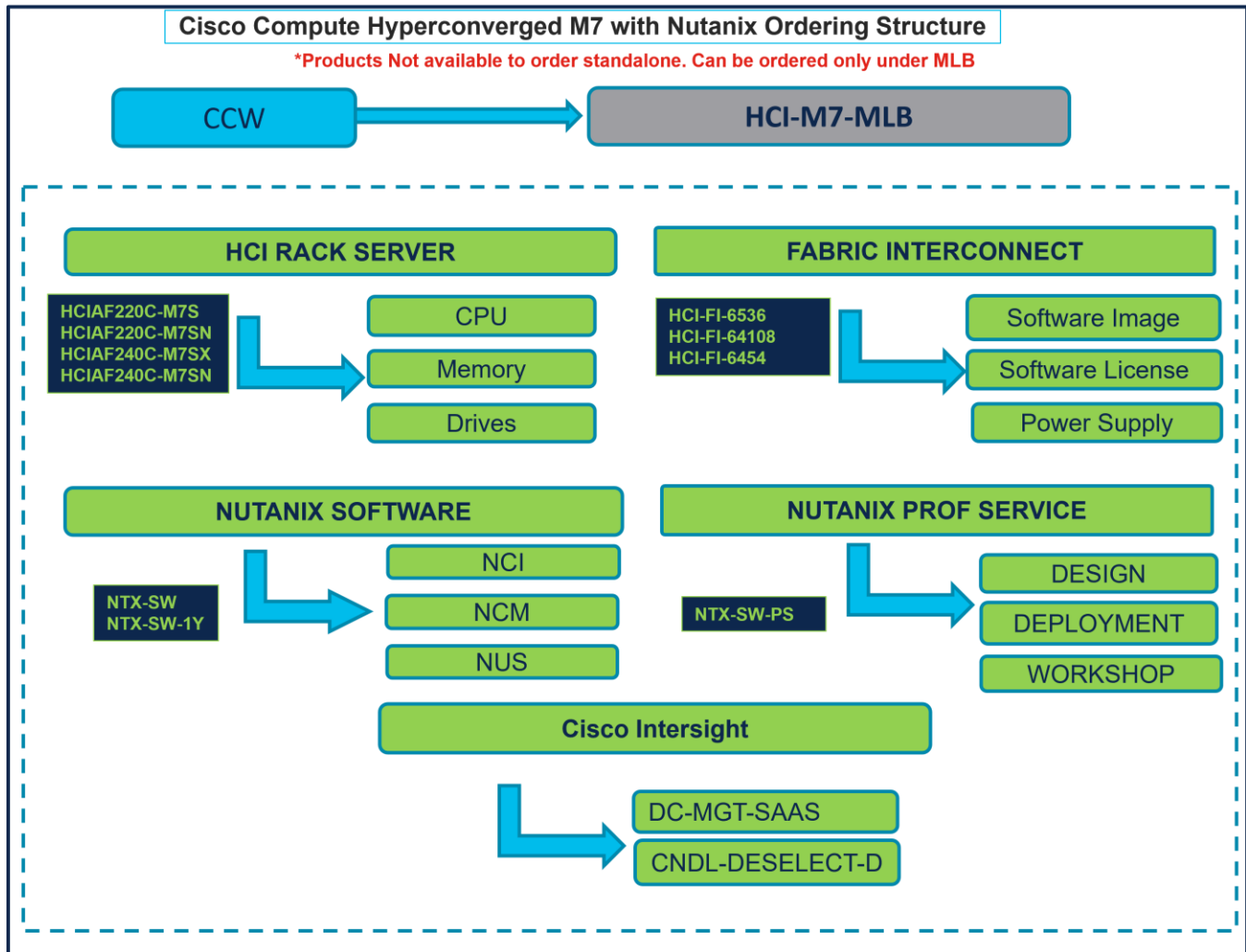
Cisco sales teams and partners.

Workflow from Approved Nutanix Deal Registration to License fulfillment



- Every opportunity for Nutanix SW should be ideally registered with Nutanix via Nutanix Deal Registration process. Nutanix Deal registration provides Cisco Sales PSS/AM is responsible for submitting Nutanix Deal registration. Once the Deal registration is approved by Nutanix, an approval email will be sent to the Cisco Sales submitter. This approval letter will need to be attached later to the Cisco quote.
- Once the customer requirements are available, visit Nutanix Sizer tool ([Nutanix Sizer](#)) and complete the guided selling questionnaire to secure the Nutanix configuration specifications that meet the customer requirements.
- Build the configuration in CCW using top level ordering SKU HCI-M7-MLB. Create deal using the CCW configuration, every deal that contains Nutanix SW must go through non-Standard Deal Approval process. Cisco Sales AM will need to submit non-standard deal by providing info on Nutanix Deal Registration, justification for discount request and attaching the relevant approval letter from Nutanix.
- Commercial Finance will enter the non-standard discount and approve it after the required due diligence is done for ensuring that the discount aligns to the zone discount guidelines shared by Nutanix.
- Once the non-standard deal is approved, it is available to convert to order.
- Nutanix Software is Not a Cisco Smart License. License is fulfilled by Nutanix and managed on Nutanix portal. For every order line containing Nutanix, the order submitter must enter End customer information (name, email, address) in Provisioning info screen on the CCW order line for Nutanix SKUs.
- Nutanix will send the License activation email to the end customer email ID that is entered into the provisioning info screen.

Ordering Structure of Cisco Compute Hyperconverged M7 Server with Nutanix



Catalog of Product IDs (PIDs)

Note: For a complete list of part numbers for the see the [Cisco Compute Hyperconverged with Nutanix-HCIAF220 M7 All-Flash Server and Cisco Compute Hyperconverged with Nutanix-HCIAF240 M7 All-NVMe/All-Flash Server](#)

Table 1. PID of Major Line Bundle (MLB)

Product ID (PID)	Description
HCI-M7-MLB	Cisco Compute Hyperconverged M7 with Nutanix MLB. Note: This major line bundle (MLB) consists of the Cisco Compute Hyperconverged Server, with Intersight and Nutanix software PIDs

Table 2. HCI Rack Server Major Line PIDs

Product ID (PID)	Description
HCIAF240C-M7SN (All NVMe)	Cisco Compute Hyperconverged HCIAF240cM7 All-NVMe server
HCIAF240C-M7SX (All Flash)	Cisco Compute Hyperconverged HCIAF240cM7 All-Flash server
HCIAF220C-M7SN (All NVMe)	Cisco Compute Hyperconverged HCIAF220cM7 All-NVMe server
HCIAF220C-M7S (All Flash)	Cisco Compute Hyperconverged HCIAF220cM7 All-Flash server

Table 3. Fabric Interconnect Major Line PIDs

Product ID (PID)	Description
HCI-FI-6536	Cisco Compute Hyperconverged Fabric Interconnect 6536
HCI-FI-64108	Cisco Compute Hyperconverged Fabric Interconnect 64108
HCI-FI-6454	Cisco Compute Hyperconverged Fabric Interconnect 6454

Table 4. Nutanix Software and Professional Major Line PIDs

Product ID (PID)	Description
NTX-SW	Nutanix Software 3Y and above
NTX-SW-1Y	Nutanix Software 1Y
NTX-SW-PS	Nutanix Professional Service

Table 5. Cisco Intersight Major Line PIDs

Product ID (PID)	Description
DC-MGT-SAAS	Cisco Intersight SaaS
CNDL-DESELECT-D	Conditional Deselect

Step By Step Ordering Process

This section provides more information and details related to packages and PIDs specific to Compute Hyperconverged M7 Server with Nutanix. It also provides references to additional buying programs and subscription packages that Compute Hyperconverged M7 Server with Nutanix products may be included in.

- Step 1.** Launch your web browser and navigate to the [Cisco Commerce Estimate Creation page](#).
- Step 2.** Log In to Cisco screen, type your Cisco.com user ID and password.
- Step 3.** In the Estimates page, set preferences for this estimate by entering the SKU, PID, product description or product family (for example, HCI-M7-MLB) to search for the HCI product you wish to order.

Note:

- For a complete list of part numbers for the see [Cisco Compute Hyperconverged with Nutanix-HCIAF220 M7 All-Flash Server and Cisco Compute Hyperconverged with Nutanix-HCIAF240 M7 All-NVMe/All-Flash Server](#)
- Refer to Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration.

Configuring the Hardware Components

Step 4.

Set preferences for this estimate ▾

Search by Sku , Program ID , Description and Product Family 1 Add **a** Find Products & Solutions Actions ▾

i The product discounts are cascaded to subscription items, however subscription items may only be eligible for lower discounts. To apply the proper discount to subscription items, click on "MORE" and then, "Apply Discount".

Remove Selected Lines Apply Success Track More ▾ Filter By All Items ▾

<input type="checkbox"/>	Hardware, Software and Services	Estimated Lead Time ⓘ	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discount (%)	Extended Net Price (USD)
<input type="checkbox"/>	1.0 HCI-M7-MLB more b Cisco Compute Hyperconverged M7 with Nutanix MLB ⚠ Invalid as of 19-Jan-2024 05:24:21 PST	Not Applicable	0.00	1	0.00	0.00	0.00

b Select Options | Validate | Recommended Content | Add Note | More Actions ▾ Add Subtotal

- In CCW, search for HCI-M7-MLB PID and click on “Add”
- Click on “Select Options” to enter the configurator.

Step 5.

Products Not available to order standalone. Can be ordered only under MLB

Bundle Configuration
HCI-M7-MLB
Estimated Lead Time
70 days

HCI RACK SERVER

Total
8,258.30

Set service preferences for this configuration

- 1: CISCO INTERSIGHT requires a minimum of 1 component(s). PK
- 2: The category CISCO INTERSIGHT is required. (CE100103)
- 3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#>
- 4: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

HCI AF220C-M7S has been added to the bundle category HCI RACK SERVER.

HCI AF220C-M7S
 HCI AF220C-M7SN
 HCI AF240C-M7SN
 HCI AF240C-M7SX

CPU
 Memory
 Drives

Available Components	Unit List Price (USD)
HCI RACK SERVER	
HCI AF220C-M7S Cisco Compute Hyperconverged HCI AF220cM7 All Flash Node Estimated Lead Time: 70 days	5,206.33 a
HCI AF240C-M7SX Cisco Compute Hyperconverged HCI AF240cM7 All Flash Node Estimated Lead Time: --	6,289.45
HCI AF240C-M7SN Cisco Compute Hyperconverged HCI AF240cM7 All Flash NVMe Node Estimated Lead Time: --	6,571.07
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI AF220C-M7S Invalid b Cisco Compute Hyperconverged HCI AF220cM7 All Flash Node		8,258.30	1	8,258.30
Add Custom Name Edit Options Edit Services/Subscriptions Remove Line				
Add a HCI RACK SERVER from the left panel				
Add a FABRIC INTERCONNECT from the left panel				
Add a NUTANIX SOFTWARE from the left panel				
Add a NUTANIX PROF SERVICE from the left panel				
Add a CISCO INTERSIGHT from the left panel				

Configuration Summary All prices shown in USD

Total	8,258.30
Estimated Lead Time	70 days

- a. Select HCI AF220C-M7S ATO from under MLB by clicking the “PLUS”.
- b. Notice the HCI AF220C-M7S ATO Status is now Invalid as further configuration needed.
- c. Click on “Edit Options” to enter the configurator.

Step 6.

Product Configuration
HCI AF220C-M7S part of HCI-M7-MLB
Estimated Lead Time
70 days

HCI RACK SERVER

Total (USD)
6,582.80

HCI AF220C-M7S c

- 1: A maximum of 2 QTY of Power Supply and 2 QTY of Power Cable is allowed. Please adjust the quantity. (CE200100)
- 2: A selection of minimum 2 QTY from Front Capacity or from Front SED Capacity Drive Option is required. Please adjust the selection. (CE200076)
- 3: A selection from PCIe Riser 1 is required. Please adjust the selection. (CE200076)
- 4: HCI-SAS-M7T is defaulted under Drive Controller. (CE100033)

HCI AF220C-M7S

CPU
 Memory
 Drives

Configuration Summary	Qty	Extended List Price (USD)
Deployment Mode HCI-FI-MANAGED	1	0.00
Processor a		
Memory		
Drive Controller HCI-SAS-M7T	1	895.46
PCIe Riser		
Front Capacity Drives		
Front SED Capacity Drives		
Total		6,582.80
Estimated Lead Time		70 days

Option Search	Multiple Options Search		
HCI AF220C-M7S > Processor			
8000 Series 6000 Series 5000 Series 4000 Series b			
SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input type="radio"/> HCI-CPU-I8444H d Intel I8444H 2.9GHz/270W 16C/45MB DDR5 4800MT/s	Qty	21 days	11,374.59
<input type="radio"/> HCI-CPU-I8450H d Intel I8450H 2GHz/250W 28C/75MB DDR5 4800MT/s	Qty	21 days	12,644.91
<input type="radio"/> HCI-CPU-I8452Y d Intel I8452Y 2GHz/300W 36C/67.5MB DDR5 4800MT/s	Qty	21 days	11,300.22
<input type="radio"/> HCI-CPU-I8454H d Intel I8454H 2.1GHz/270W 32C/82.5MB DDR5 4800MT/s	Qty	21 days	17,571.42
<input type="radio"/> HCI-CPU-I8460Y+ d Intel I8460Y+ 2GHz/300W 40C/105MB DDR5 4800MT/s	Qty	21 days	14,783.55
<input type="radio"/> HCI-CPU-I8461V d Intel I8461V 2.2GHz/300W 48C/97.5MB DDR5 4800MT/s	1	21 days	12,702.12

- Configure HClAF220C-M7S by selecting peripherals from category window on the left.
- PIDs are listed in the window on the right. Some PIDs like CPUs are grouped according to type or series; select from the grouped options located above SKU window on the right.
- Follow warning messages to configure the minimum required option PIDs.
- Click on “Done” when completed.

Step 7.

The screenshot displays a configuration window for 'HCI RACK SERVER'. At the top, it shows 'Bundle Configuration: HCI-M7-MLB', 'Estimated Lead Time: 70 days', and 'Total: 129,266.37'. A central box highlights 'HClAF220C-M7S' with a blue arrow pointing to a 'CPU' button. Below this, a table lists 'Available Components' with columns for 'Unit List Price (USD)' and 'Estimated Lead Time: 70 days'. The table includes HClAF220C-M7S (5,206.23), HClAF240C-M7SX (6,289.45), and HClAF240C-M7SN (6,571.07). To the right, a table shows the 'HCI RACK SERVER > 1 Selected' configuration with columns for 'Product', 'Unit List Price (USD)', 'Adjusted List Price (USD)', 'Qty', and 'Extended List Price (USD)'. The HClAF220C-M7S row shows a 'Valid' status (callout 'a'), a price of 26,677.00, a quantity of 1 (callout 'b'), and an extended price of 129,266.37. Below this, there are sections for 'BRIC INTERCONNECT', 'NUTANIX SOFTWARE', 'NUTANIX PROF SERVICE', and 'CISCO INTERSIGHT', each with a '0 Selected' status. A 'Configuration Summary' box at the bottom right shows 'Total: 129,266.37' and 'Estimated Lead Time: 70 days'. A 'Done' button is visible at the bottom right.

- Note Status is now showing as Valid.
- Increase the quantity for multiples of same configuration.
- Click the “PLUS” to add and configure the same product with different option/quantities or select a different product.

Step 8.

a. Click on “Edit Services/Subscriptions” to edit Term Duration for HW Support.

Note: It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

Step 9.

- a. Enter the Term Duration
- b. Click on “Apply” and “Done”

Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information.

Step 10.

The screenshot shows a configuration page for 'Fabric Interconnect'. At the top, there are callouts for 'Software Image', 'Software License', and 'Power Supply'. Below this, a table lists components. The 'Available Components' table on the left includes:

Component	Unit List Price (USD)
HCI-FI-6536	22,110.00
HCI-FI-64108	41,938.65
HCI-FI-6454	29,034.45

The main configuration area shows a table for 'FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)'. The selected components are:

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536 Invalid	35,220.74	35,220.74	2	72,428.96

Callout 'a' points to the plus sign on the HCI-FI-6536 component in the 'Available Components' table. Callout 'b' points to the 'Invalid' status of the selected HCI-FI-6536 component. Callout 'c' points to the 'Edit Options' link for the selected component.

- a. Select HCI-FI-6536 ATO with 2 QTY under MLB by clicking the “PLUS”
- b. Notice the HCI-FI-6536 ATO Status is “invalid” as further configuration needed.
- c. Click on “Edit Options” to enter the configurator.

Step 11.

Fabric Interconnect

Software Image

Software License

Power Supply

Product Configuration: HCI-FI-6536 part of HCI-M7-MLB
 Estimated Lead Time: 21 days
 Price List: Global Price List (US Dollars) (USD)
 Total (USD): 33,142.48

1: N10-MGT018 is defaulted under Software Image. (CE100033)
 2: HCI-UCSM-MODE is defaulted under Deployment Mode. (CE100033)
 3: HCI-PSU-6536-AC is defaulted under Power Supply. (CE100033)
 4: HCI-FI-6500-SW is defaulted under Software License. (CE100033)
 5: HCI-FI-6536 is defaulted under Power Cable. (CE100033)

Configuration Summary View Full Summary

Country/Region Specification
 Select Country/Region (Not Required)

Category	Qty	Extended List Price (USD)
Deployment Mode		
HCI-UCSM-MODE	1	0.00
Software Image		
N10-MGT018	1	0.00
Software License		
HCI-FI-6500-SW	1	9,045.00
Power Supply		
HCI-PSU-6536-AC	2	1,987.48
Power Cable		
Total		33,142.48
Estimated Lead Time	21 days	

Option Search Multiple Options Search

HCI-FI-6536 > Power Cable

Power Cable (Options for End Customer Country/Region : India)

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input type="checkbox"/> CAB-IND-10A 10A Power cable for India	2	7 days	0.00
<input type="checkbox"/> CAB-250V-10A-ID AC Power Cord - 250V, 10A, India	2	7 days	0.00
<input type="checkbox"/> CAB-C13-C14-IN Power Cord Jumper, C13-C14 Connectors, 1.4 Meter Length India	2	28 days	0.00
<input type="checkbox"/> CAB-C13-C14-3M-IN Power Cord Jumper, C13-C14 Connectors, 3 Meter Length, India	2	28 days	0.00

Power Cable (Options for other Countries)

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input type="checkbox"/> CAB-250V-10A-BR Power Cord - 250V, 10A - Brazil	2	7 days	0.00

Reset Configuration Cancel Done

- Configure HCI-FI-6536 by selecting peripherals from window on the left. Deployment Mode, Software Image, Software License and Power Supply is default selection. Transceiver Cable and QSFP Cables are Optional selection.
- Power Cables are mandatory selections.
- Click on "Done" when completed.

Step 12.

Bundle Configuration: HCI-M7-MLB
Estimated Lead Time: 70 days
Global Price List (USD): 205,046.33

Set service preferences for this configuration

HCI-FI-6536

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary.
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202155)
4: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

Available Components

Component	Unit List Price (USD)
HCI RACK SERVER	
FABRIC INTERCONNECT	
HCI-FI-6536	22,110.00
HCI-FI-64108	41,938.65
HCI-FI-6454	29,034.45
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

HCI RACK SERVER > 1 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536 Valid		30,028.00	1	132,617.37

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536 Valid		35,220.74	2	72,428.96

a. Note Status is now showing as “Valid”.

Step 13.

Bundle Configuration: HCI-M7-MLB
Estimated Lead Time: 70 days
Global Price List (USD): 205,046.33

Set service preferences for this configuration

HCI-FI-6536

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)
4: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

Available Components

Component	Unit List Price (USD)
HCI RACK SERVER	
FABRIC INTERCONNECT	
HCI-FI-6536	22,110.00
HCI-FI-64108	41,938.65
HCI-FI-6454	29,034.45
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

HCI RACK SERVER > 1 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536 Valid		30,028.00	1	132,617.37

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536 Valid		35,220.74	2	72,428.96

a. Click on “Edit Services/Subscriptions” to edit Term Duration for HW Support.

Note: It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

Step 14.

Fabric Interconnect

Service Subscription: HCI-FI-6536
Price List: Global Price List
Service Total: HCI-FI-6536

Services/Subscriptions

You may receive additional discounts because you selected two or more years of service. To review your discounts you can go to the Order or Quoting discount pages. (C0124)

Service Non Serviceable Products

The duration that you entered has been successfully applied to all the services. (C0329)

Service Options

Choose Service Level from: All Service Programs

Search by Name & Description

Note: Cisco may still install another compatible service if required. Compatible services are the services that come with primary service and are based on products.

Time Duration: Duration, Delay service start to, Co-Term service to

Duration: 36

Reset Apply

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
Cisco Customer Experience Level 1 (1 ITEM) SERVICE PROGRAM	L1NCO (CX LEVEL 1 8X7XNCDOS) SUMMARY			
CON-L1NCO-HCIF16BU CX LEVEL 1 8X7XNCDOS Cisco Compute Hyperconve... SERVICE SKU	HCI-FI-6536 Cisco Compute Hyperconverged Fabric Interconnect 6536 PRODUCT SKU	9,216.00	1	9,216.00

Remove All Services Remove All Additional Services

Configuration Summary All prices shown in USD
Services 9,216.00

Cancel Done

- a. Enter the Term Duration
- b. Click on “Apply” and “Done”

Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information.

Configure the Software Subscription

Step 15.

Bundle Configuration: HCI-M7-MLB | Estimated Lead Time: 70 days | Price: Global Price List (USD) | Total: --

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
 2: The category CISCO INTERSIGHT is required. (CE100103)
 3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)

NTX-SW has been added to the bundle category NUTANIX SOFTWARE.

Available Components

Component	Unit List Price (USD)
HCI RACK SERVER	
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NTX-SW Nutanix Software 3Y and above	0.00
NTX-SW-1Y Nutanix Software 1Y	--
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

HCI RACK SERVER > 1 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-F220C-M7S Valid		30,028.00	1	132,617.37
Cisco Compute Hyperconverged HCI-F220dM7 All Flash Node				
Add Custom Name Edit Options Edit Services/Subscriptions Remove Line				
Add a HCI RACK SERVER from the left panel				

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536 Valid		41,364.74	2	84,716.96
Cisco Compute Hyperconverged Fabric Interconnect 6536				
Add Custom Name Edit Options Edit Services/Subscriptions Remove Line				
Add a FABRIC INTERCONNECT from the left panel				

NUTANIX SOFTWARE > 1 Selected (Min 0, Max 1)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Invalid		--	1	--
Nutanix Software 3Y and above				
Add Custom Name Edit Options Remove Line				

Requested Start Date: 22-Jan-2024 | Requested For: 36 Months From 22-Jan-2024 To 21-Jan-2027 | Automatically Renews For: No Auto Renewal | Billing Frequency: Prepaid Term

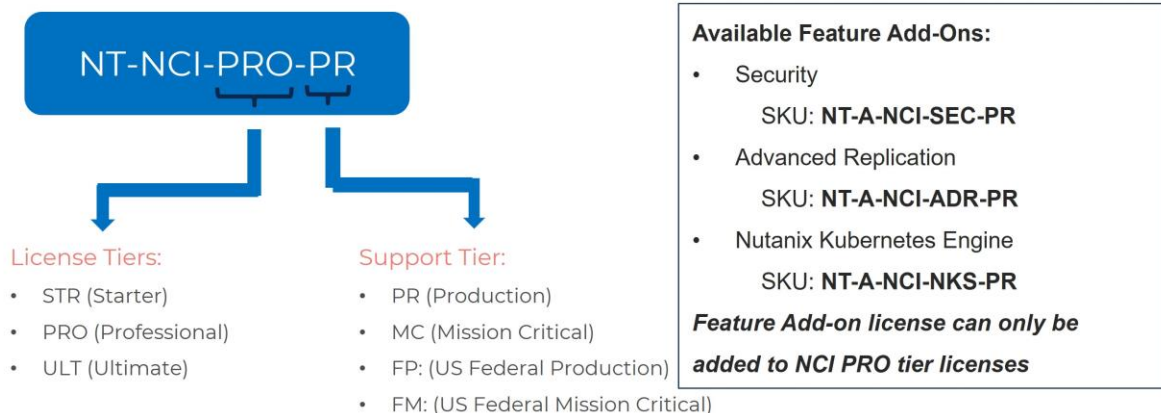
- NTX-SW or NTX-SW-1Y is a required selection. Please make selection by clicking “PLUS”
- Click on “Select Options” to configure the product.

Note: Subscription Term for NTX-SW is 36 to 60 Months and for NTX-SW-1Y is 12 Months.

Nutanix Software Product Scope offering in Cisco

Nutanix Cloud Infrastructure (NCI)	NCI is a complete software stack to unify your hybrid cloud infrastructure including compute, storage and network, hypervisors, and containers, in public or enterprise clouds.
Nutanix Cloud Infrastructure Data (NCI-D)	Delivers rich data and storage services but does not include Nutanix compute and networking capabilities. No support for AHV.
Nutanix Cloud Infrastructure Edge (NCI-E)	Provides a Distributed Infrastructure Platform for small Edge Deployments.
End User Computing (EUC)	On-Prem VDI and Desktop as a Service (DaaS) use cases.
Nutanix Cloud Manager (NCM)	NCM offers intelligent operations, self service and orchestration, visibility and governance of spend, security and teams.
Nutanix Cloud Manager Edge (NCM-E)	Provides NCM capabilities for Edge deployments
Nutanix Cloud Manager EUC (NCM-U)	Provides NCM capabilities in VDI use cases
Nutanix Cloud Platform (NCP)	Bundle for NCI and NCM
Nutanix Unified Storage (NUS)	Software-defined data services platform that consolidates the management and protection of siloed block, file, and object storage into a single, unified platform.
Nutanix Data Lens (NDL)	SaaS-based cyberstorage solution offering ransomware resilience and global data visibility for unstructured data on Nutanix Unified Storage (NUS).

NUTANIX CLOUD INFRASTRUCTURE (NCI)



NUTANIX CLOUD INFRASTRUCTURE DATA (NCI-D)

NT-NCI-D-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- FP: (US Federal Production)
- FM: (US Federal Mission Critical)

Available Feature Add-Ons:

- Security
SKU: NT-A-NCI-D-SEC-PR
 - Advanced Replication
SKU: NT-A-NCI-D-ADR-PR
- Feature Add-on license can only be added to NCI PRO tier licenses**

NUTANIX CLOUD INFRASTRUCTURE EDGE (NCI-E)

NT-NCI-E-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- FP: US Federal Production
- FM (US Federal Mission Critical)

- 1 TiB of NUS Pro per NCI-Edge cluster is included at no cost with NCI-Edge.
- NCI-Edge licenses must run on a dedicated licensed cluster with no core-based licensing. Mixing of NCI-Edge licenses with other types of NCI licensing within a cluster is not supported.
- NCI-Edge is limited to a maximum of 25 VMs in a cluster, with each VM being limited to a maximum of 96GB of memory.

Metric - VMs

END USER COMPUTING (EUC)

NT-EUC-PRO-PR

License Tier:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- FP: (US Federal Production)
- FM: (US Federal Mission Critical)

- All users on EUC cluster must be licensed
- There are no add-ons on top of Pro license for EUC. If add-ons required, use EUC Ultimate.

Note:

- Meter = Users

NUTANIX CLOUD MANAGER (NCM)

NT-NCM-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- FP: US Federal Production
- FM: US Federal Mission Critical

Available Feature Add-Ons:

- Self-Service & Orchestration
SKU: **NT-NCM-SS-PR**
- Security Central
SKU: **NT-NCM-SC-PR**
- Cost Governance
SKU: **NT-NCM-CM-PR**

These add-ons give access to respective feature sets for the public cloud

Note:

- Meter = VM (Virtual Machine)
- Subscription is created on My Nitrogen portal for each product

NUTANIX CLOUD MANAGER EDGE

NT-NME-PRO-PR



License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- NCM Edge licenses are metered per VM and to be used only for NCI-Edge clusters
- To apply such licenses, customers need minimum PC 2024.2
- Edge Cluster maximums are:
 - 25 VMs per cluster
 - Memory maximum is 96 GB(per VM)
 - Maximum no. of nodes not to exceed 5.

NUTANIX CLOUD MANAGER EUC

NT-NCM-U-PRO-PR



License Tiers:

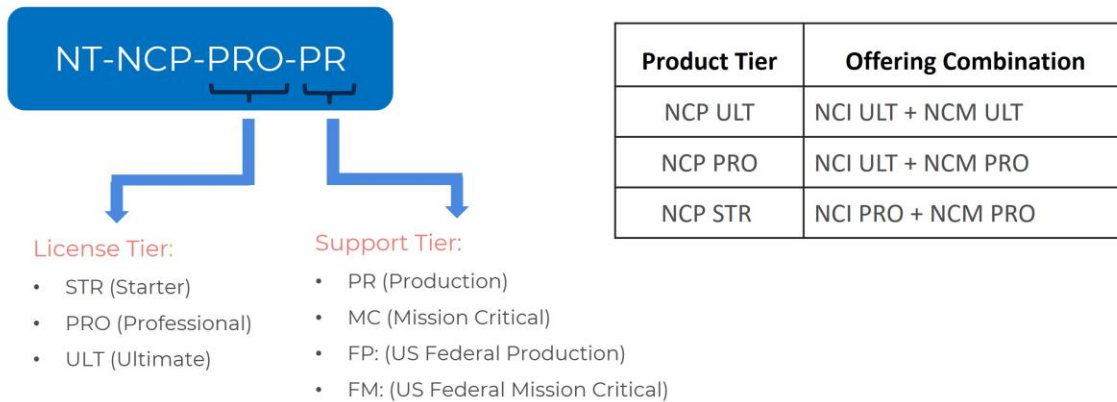
- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- NCM EUC licenses are metered per user and to be only used for NCI-EUC clusters
- To apply such licenses, customers need minimum PC 2024.2

NCP (NUTANIX Cloud Platform) Bundle



NCP Quoting and Licensing rules

Quoting Rules

- NCP has three bundled offerings, and each bundle has fixed NCI and NCM license tiers.
- Meter is 'Core'. Same for both NCI and NCM constituent products.
- Quantity, Term, Discount offered to be selected at the top-level 'parent' SKU, and all the 'children' components inherit.
- Both the NCI and NCM components display their Quantity.
- Top-level SKU should display Unit List Price, Discount, Total List Price, Quantity and Total Net Price

Licensing Rules

- The constituent NCI and NCM licenses are applied individually.
- NCI add-ons can be quoted if required for the NCI license in the bundle.
- NCM add-ons can be quoted for the NCM license in the bundle.

NUTANIX UNIFIED STORAGE (NUS) & NUTANIX DATA LENS (NDL)

NT-NUS-PRO-PR

NT-NDL-PR/FP

License Tier:

- PRO (Professional)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

Available Feature Add-Ons:

- **Security**
 - SKU: NT-A-NUS-SEC-PR
- **Advanced Replication**
 - SKU: NT-A-NUS-ADR-PR
- **Feature Add-on license can only be added to NCI PRO tier licenses**
- **Note:**
 - Meter = Used TiB
 - Tiered pricing

Step 16.

NUTANIX SOFTWARE

Offer Configuration NTX-SW(Part of HCI-M7-MLB)	Estimated Lead Time NA	NTX-SW	Price Global NCI	Total (USD) 0.00
Requested Terms and Billing				
Requested Start Date 22-Jan-2024	Requested For 36 Months From 22-Jan-2024 To 21-Jan-2027	Custom No Auto Renewal	NCM	Billing Frequency Prepaid Term
<p>1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)</p> <p>2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision. OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)</p>				
<p>REQUESTED FOR 36 Months From 22-Jan-2024 To 21-Jan-2027</p>				
Requested Start Date Day: 22 Month: Jan Year: 2024 a <small>Enter any date up between 19-Jan-2024 and 17-Apr-2024</small>		End Date <input checked="" type="radio"/> Effective For 36 Months b <small>Enter any whole month value from 36-84</small> <input type="radio"/> Co-Term to an End Date b Day: 21 Month: Jan Year: 2027 <small>Enter any date up between 21-Jan-2027 and 21-Jan-2031</small>		
Automatically Renews On <input type="checkbox"/> No Auto Renewal Auto Renewal <input type="checkbox"/> Off b		Billing Frequency <input checked="" type="radio"/> Prepaid Term b		
<input type="button" value="Cancel"/> <input type="button" value="Save Changes"/>				

- Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- End Date** (duration in months) is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and **Billing Frequency** is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 17.

NUTANIX SOFTWARE

NTX-SW → NCI, NCM, NUS

Offer Configuration: NTX-SW(Part of HCI-M7-MLB) | Estimated Lead Time: NA | Total (USD): 0.00

Requested Start Date: 22-Jan-2024 | Requested For: 36 Months From 22-Jan-2024 To 21-Jan-2027 | Automatically Renews For: No Auto Renewal | Billing Frequency: Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)
 3: The items marked with "*" do not have a List Price available. Enter a different Quantity, Initial Term or Prepay Term. (C0808)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

- Nutanix Cloud Infrastructure (NCI)
- Nutanix Cloud Infrastructure Data (NCI-D)
- Nutanix Cloud Infrastructure Edge (NCI-E)
- Nutanix Cloud Manager (NCM)
- Nutanix Cloud Platform (NCP)
- Nutanix Unified Storage (NUS)
- Nutanix Data Lens (NDL)
- End User Computing (EUC)
- EULA

Total: \$0.00

NTX-SW > Nutanix Cloud Infrastructure (NCI)

STR

Core	SKU	Description	Unit List Price (USD)	Action
Qty	NT-NCI-STR-PR	NCI Starter SW LIC & Production SW Supp per Core	Enter Qty to see List Price Per Core/Month	🗑️
Qty	NT-NCI-STR-MC	NCI Starter SW LIC & Mission Critical SW Supp per Core	Enter Qty to see List Price Per Core/Month	🗑️
Qty	NT-NCI-STR-PP	NCI Starter SW LIC & Fed Production SW Supp per Core	Enter Qty to see List Price Per Core/Month	🗑️
Qty	NT-NCI-STR-FM	NCI Starter SW LIC & Fed Mission Critical SW Supp per Core	Enter Qty to see List Price Per Core/Month	🗑️

PRO

- a. The Quantity of NCI or NCI-D or NCM or (NCI and NCM under NCP) License must match with the QTY of Processor Core selected under Servers. The Quantity of NCI-E, EUC, NUS and NDL License can be selected per recommended system requirement..

Step 18.

The screenshot displays the 'NUTANIX SOFTWARE' configuration interface. At the top, a diagram shows 'NTX-SW' pointing to 'NCI', 'NCM', and 'NUS'. The main configuration area includes:

- Offer Configuration:** NTX-SW(Part of HCI-M7-MLB)
- Estimated Lead Time:** NA
- Price:** Global Price List (USD)
- Total (USD):** 0.00
- Requested Terms and Billing:**
 - Requested Start Date: 22-Jan-2024
 - Requested For: 36 Months From 22-Jan-2024 To 21-Jan-2027
 - Automatically Renews For: No Auto Renewal
 - Billing Frequency: Prepaid Term
- Configuration Summary:**
 - Nutanix Cloud Infrastructure (NCI)
 - Nutanix Cloud Infrastructure Data (NCI-D)
 - Nutanix Cloud Infrastructure Edge (NCI-E)
 - Nutanix Cloud Manager (NCM)
 - Nutanix Cloud Platform (NCP)
 - Nutanix Unified Storage (NUS)
 - Nutanix Data Lens (NDL)
 - End User Computing (EUC)
 - EULA (marked with 'a')
 - Total: \$0.00
- NTX-SW > EULA:**
 - To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms:** (marked with 'a')
 - By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).
- Buttons:** Restore Configuration, Cancel, Review Changes (marked with 'b')

- To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- Click on "Review Changes" and "Done"

Step 19.

NUTANIX PROF SERVICE

The screenshot displays a procurement interface with the following sections:

- Available Components:** HCI RACK SERVER, FABRIC INTERCONNECT, NUTANIX SOFTWARE, NUTANIX PROF SERVICE, and CISCO INTERSIGHT.
- HCI RACK SERVER > 1 Selected (Min 0, Max 999):** Includes product details for HClAF220cM7 AI Flash Node with a unit price of 30,028.00 USD and an extended price of 132,617.37 USD. A blue arrow points to the 'NTX-SW-PS' label.
- FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999):** Includes product details for HCl-FI-6536 with a unit price of 41,364.74 USD and an extended price of 84,716.96 USD.
- NUTANIX SOFTWARE > 1 Selected (Min 0, Max 1):** Includes product details for NTX-SW with a unit price of 36.12 USD and an extended price of 41,611.62 USD.
- NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1):** Includes product details for NTX-SW-PS with a unit price of -- and an extended price of --. A red arrow 'b' points to the 'Edit Options' link.

Annotations in the image include:

- Green boxes labeled 'DESIGN', 'DEPLOYMENT', and 'WORKSHOP' pointing to the product details.
- Red callout 'a' pointing to the '+' icon in the 'Available Components' list.
- Red callout 'b' pointing to the 'Edit Options' link for the NTX-SW-PS product.

- It is recommended that User Purchase NTX-SW-PS. Please make selection by clicking “PLUS”
- Click on “Edit Options” to configure the product.

Note: Nutanix Professional Service is mandatory for NTX-SW-1Y or when NCM PRO or NCM ULT is selected under NTX-SW. For other Licenses under NTX-SW, its recommended.

Nutanix Professional Services SKU

- Each professional SKU is 1-Year Term.
- The professional services needs to consumed within 1-Year period

Product	Stage	Professional Services Offerings
NCI	Design	NCI Design Workshop
	Deploy	NCI Cluster Deployment or Expansion
	Migrate	Virtual Machine Migration Workshop
	Migrate	Virtual Machine Migration
NCM	Design	NCM Intelligent Operations Design Workshop
	Design	NCM Self-Service Design Workshop
	Deploy	NCM Intelligent Operations Deployment
	Deploy	FastTrack for NCM Self-Service
	Deploy	FastTrack for NCM Cost Governance

Nutanix Professional Service (PS) ordering rules

- 1- year Terms:** Mandatory professional services attach for NCI, NCM, NCP and EUC.
 - Select 1 from Design AND 1 from Deployment
 - PS Tiers match (or greater) the software license Tier is recommended
- 3- year Terms:** Mandatory professional services attach for NCM Pro and NCM Ultimate only
 - Select 2 from Design (Intelligent Ops + SS) AND 3 from Deployment (Intelligent Ops +SS +CG)
 - PS Tiers match (or greater) the software license Tier is recommended
 - PS for NCI license is recommended
- Any expand opportunity should not require mandatory services.**

Step 20.

The screenshot displays the Nutanix ordering interface. At the top, a green box labeled 'NUTANIX PROF SERVICE' is positioned above the 'Requested Terms and Billing' section. Below this, a blue arrow points from 'NTX-SW-PS' to a stack of three green boxes: 'DESIGN', 'DEPLOYMENT', and 'WORKSHOP'. In the 'Configuration Summary' on the left, a red arrow 'a' points to 'Nutanix Cloud Infrastructure (NCI) Services'. The main table shows 'Nutanix Cloud Infrastructure (NCI) Services' with two sections: 'NCI Design Workshop' and 'NCI Cluster Deployment or Expansion'. A red arrow 'a' points to the 'NCI Design Workshop' section, and a red arrow 'b' points to the 'NTS-DP-STR-AVV' SKU in the 'NCI Cluster Deployment or Expansion' section.

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-DS-STR	NCI Design Workshop - Starter - Workshop Only	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-DS-STR-SD	NCI Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per License/Month	
Qty	NT-W-DS-STR-ED	NCI Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per License/Month	
Qty	NT-W-DS-PRO	NCI Design Workshop - Pro - Workshop Only	Enter Qty to see List Price Per SaaS/Month	
Qty	NT-W-DS-PRO-SD	NCI Design Workshop - Pro - Standard Doc	Enter Qty to see List Price Per SaaS/Month	
Qty	NT-W-DS-PRO-ED	NCI Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per SaaS/Month	
Qty	NT-W-DS-ULT-SD	NCI Design Workshop - Ultimate - Standard Doc	Enter Qty to see List Price Per SaaS/Month	
Qty	NT-W-DS-ULT-ED	NCI Design Workshop - Ultimate - Enhanced Doc	Enter Qty to see List Price Per SaaS/Month	
Units	SKU	Description	Unit List Price (USD)	Action
Qty	NTS-DP-STR-AVB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NTS-DP-STR-AVV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Nodes/Month	

- We have NCI License selected under NTX-SW and hence, it is recommended that we select Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion SKUs
- QTY of NCI Cluster Deployment or Expansion Variable SKU must match with Server QTY.

Step 21.

Offer Configuration: NTX-SW-PS(Part of HCI-M7-MLB) | Estimated Lead time: NA | Project: Glob | Total (USD): 0.00

Requested Terms and Billing: NTX-SW-PS | Requested Start Date: 22-Jan-2024 | Requested For: 1 Months From 22-Jan-2024 To 21-Feb-2024 | Billing Frequency: Prepaid Term

Configuration Summary:

SKU	Qty	List Price
SVS-NT-SUP	1 Each	\$0.00 Per Each/Month
Total		\$0.00

EULA Terms: By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

Buttons: Restore Configuration, Cancel, Review Changes

- To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- Click on "Review Changes" and "Done"

Step 22.

The screenshot displays a procurement interface with the following sections:

- Available Components:** Lists items like HCl RACK SERVER, FABRIC INTERCONNECT, NUTANIX SOFTWARE, NUTANIX PROF SERVICE, and CISCO INTERSIGHT. A red box 'b' highlights the 'Add Custom Name' link for 'DC-MGT-SAAS'.
- Shopping Cart:** Contains four sections:
 - HCl RACK SERVER > 1 Selected:** Product HClAF220C-M7S, Unit Price 132,617.37, Qty 1, Extended List Price 132,617.37.
 - FABRIC INTERCONNECT > 2 Selected (Min 0, Max 99999):** Product HCl-FI-6536, Unit Price 41,364.74, Qty 2, Extended List Price 84,716.96.
 - NUTANIX SOFTWARE > 1 Selected (Min 0, Max 1):** Product NTX-SW, Unit Price 36.12, Qty 1, Extended List Price 41,611.62.
 - NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1):** Product NTX-SW-PS, Unit Price 50,000.17, Qty 1, Extended List Price 50,000.17.
 - CISCO INTERSIGHT > 1 Selected (Min 1, Max 1):** Product DC-MGT-SAAS, Unit Price --, Qty 1, Extended List Price --. A red box 'a' highlights the 'Requested Start Date' field (22-Jan-2024), and a red box 'b' highlights the 'Add Custom Name' link.

- a. It is recommended that Term Duration for HW Support align with Software Subscription Duration.
- b. Intersight is a required selection, if you have not previously purchased Cisco Intersight Software. Please make selection by clicking “PLUS” and click on “Edit Options” to configure.

Step 23.

Cisco Intersight

Offer Configuration DC-MGT-SAAS(Part of HCI-M7-MLB)	Estimated Lead Time NA	Price List DC-MGT-SAAS	Total (USD) 0.00
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Requested Terms and Billing

Requested Start Date 22-Jan-2024 Requested For 36 Months From 22-Jan-2024 To 21-Jan-2027 Automatically Renews For 12 Months On 22-Jan-2027 Billing Frequency Prepaid Term

1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)
2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

REQUESTED FOR 36 Months From 22-Jan-2024 To 21-Jan-2027

Requested Start Date

Day: 22 Month: Jan Year: 2024 a

Enter any date up between 19-Jan-2024 and 17-Apr-2024

End Date

Effective For 36 Months b

Enter any whole month value from 1-96

Co-Term to an End Date

Day: 21 Month: Jan Year: 2027

Enter any date up between 20-Apr-2024 and 21-Jan-2032

Automatically Renews For 12 Months On 22-Jan-2027

Auto Renewal

On b

12 Months

Billing Frequency Prepaid Term b

Prepaid Term

Annual Billing

Quarterly Billing

Monthly Billing

Cancel Save Changes

- a. **Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- b. **End Date** (duration in months) is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and Billing Frequency is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 24.

Offer Configuration: DC-MGT-SAAS(Part of HCI-M7-MLB) | Estimated Lead Time: NA | **Cisco Intersight** | Total (USD): 1,260.00

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 36 Months From 22-Jan-2024 To 21-Jan-2027 | Automatically Renews For: 12 Months On 22-Jan-2027 | Billing Frequency: Prepaid Term | **DC-MGT-SAAS**

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: https://www.cisco.com/c/na/en_us/customer-experience/support/solution-support.html (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

SKU	Qty	List Price
DC-MGT-IS-SAAS-ES	1 Device	\$35.00 Per Device/Month
Cisco Intersight 2.0 Infrastructure Services		
DC-MGT-IS-SAAS-AD	Qty	Enter Qty to see List Price Per Device/Month
DC-MGT-IS-PVAPP-ES	Qty	Enter Qty to see List Price Per Device/Month
DC-MGT-IS-PVAPP-AD	Qty	Enter Qty to see List Price Per Device/Month
Cisco Intersight Support		
SVS-DCM-SUPT-BAS	1 Each	\$0.00 Per Each/Month
Auto Expansion		
Total		\$1,260.00

Buttons: Restore Configuration, Cancel, Review Changes

DC-MGT-SAAS > Cisco Intersight 2.0 Infrastructure Services

Device	SKU	Description	Unit List Price (USD)	Action
1	DC-MGT-IS-SAAS-ES	Infrastructure Services SaaS/CVA - Essentials	\$35.00 Per Device/Month	
Qty	DC-MGT-IS-SAAS-AD	Infrastructure Services SaaS/CVA - Advantage	Enter Qty to see List Price Per Device/Month	
Qty	DC-MGT-IS-PVAPP-ES	Infrastructure Services PVA - Essentials	Enter Qty to see List Price Per Device/Month	
Qty	DC-MGT-IS-PVAPP-AD	Infrastructure Services PVA - Advantage	Enter Qty to see List Price Per Device/Month	

Add-Ons

Device	SKU	Description	Unit List Price (USD)	Action
Qty	DC-MGT-IS-UCSD	UCS Director - 1 Server License (includes Network, Storage)	Enter Qty to see List Price Per Device/Month	

- a. The quantity of Cisco Intersight 2.0 Infrastructure Services License under Offer: DC-MGT-SAAS should be equal to the quantity of Server selected. Enter the quantity.

Step 25.

Offer Configuration: DC-MGT-SAAS(Part of HCI-M7-MLB) | Estimated Lead Time: NA | **Cisco Intersight** | Total (USD): 1,260.00

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 36 Months From 22-Jan-2024 To 21-Jan-2027 | Automatically Renews For: 12 Months On 22-Jan-2027 | Billing Frequency: Prepaid Term | **DC-MGT-SAAS**

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: https://www.cisco.com/c/na/en_us/customer-experience/support/solution-support.html (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

SKU	Qty	List Price
DC-MGT-IS-SAAS-ES	1 Device	\$35.00 Per Device/Month
Cisco Intersight 2.0 Infrastructure Services		
DC-MGT-IS-SAAS-AD	Qty	Enter Qty to see List Price Per Device/Month
DC-MGT-IS-PVAPP-ES	Qty	Enter Qty to see List Price Per Device/Month
DC-MGT-IS-PVAPP-AD	Qty	Enter Qty to see List Price Per Device/Month
Cisco Intersight Support		
SVS-DCM-SUPT-BAS	1 Each	\$0.00 Per Each/Month
Auto Expansion		
Total		\$1,260.00

Buttons: Restore Configuration, Cancel, Review Changes

DC-MGT-SAAS > Cisco Intersight Support

Each	SKU	Description	Unit List Price (USD)	Action
Qty	SVS-SSTCS-DCMGMT	Solution Support for DC Mgmt	Enter Qty to see List Price Per Each/Month	
Qty	SVS-L1DCS-INTER	CXL1 for INTERSIGHT	Enter Qty to see List Price Per Each/Month	
Qty	SVS-L2DCS-INTER	CXL2 for INTERSIGHT	Enter Qty to see List Price Per Each/Month	
1	SVS-DCM-SUPT-BAS	Basic Support for DCM	\$0.00 Per Each/Month	

- a. The Cisco Intersight License comes with separate Support. Basic Embedded Support is the default selection. Customer may upgrade to Solution Support, CX Success Track L1 and L2 (supported only with SAAS) if needed.

Step 26.

The screenshot displays the configuration interface for a Nutanix bundle. On the left, there is a sidebar titled "Available Components" with a "Unit List Price (USD)" column. The components listed are:

- HCI RACK SERVER (Unit List Price: 5,206.23)
- HCI AF220C-M7S (Unit List Price: 6,289.45)
- HCI AF240C-M7S (Unit List Price: 6,571.07)
- FABRIC INTERCONNECT
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE
- CISCO INTERSIGHT

The main area shows a table of selected products with columns for Product, Unit List Price (USD), Adjusted List Price (USD), Qty, and Extended List Price (USD). The products listed are:

- HCI RACK SERVER > 1 Selected (Min 0, Max 999999) - Unit List Price: 5,206.23, Adjusted List Price: 5,206.23, Qty: 1, Extended List Price: 5,206.23
- HCI AF220C-M7S - Unit List Price: 6,289.45, Adjusted List Price: 6,289.45, Qty: 1, Extended List Price: 6,289.45
- HCI AF240C-M7S - Unit List Price: 6,571.07, Adjusted List Price: 6,571.07, Qty: 1, Extended List Price: 6,571.07
- FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)
 - HCI-FI-6536 - Unit List Price: 41,364.74, Adjusted List Price: 41,364.74, Qty: 2, Extended List Price: 84,718.96
- NUTANIX SOFTWARE > 1 Selected (Min 0, Max 1)
 - NTX-SW - Unit List Price: 36.12, Adjusted List Price: 36.12, Qty: 1, Extended List Price: 36.12
- NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)
 - NTX-SW-PS - Unit List Price: 50,000.17, Adjusted List Price: 50,000.17, Qty: 1, Extended List Price: 50,000.17
- CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)
 - DC-MGT-SAAS - Unit List Price: 35.00, Adjusted List Price: 35.00, Qty: 1, Extended List Price: 35.00

At the top right, there are buttons for "Cancel" and "Done". A red callout 'c' points to the "Done" button. A red callout 'b' points to the "+" icon next to the HCI RACK SERVER component. A red callout 'a' points to the "Add Custom Name" link for the NUTANIX SOFTWARE component.

- a. Configuration for MLB is completed when status of each Product is Valid and warning messages are cleared.
- b. Click on the “PLUS” to expand and view the selections made for each Product.
- c. Click on “Done” to complete MLB configuration.

Step 27.

Cisco Intersight

CNDL-DESELECT-D

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI RACK SERVER > 1 Selected (Min 0, Max 999999)				
HCI RACK SERVER				
FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)				
FABRIC INTERCONNECT				
NUTANIX SOFTWARE > 1 Selected (Min 0, Max 1)				
NUTANIX SOFTWARE				
NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)				
NUTANIX PROF SERVICE				
CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)				
CISCO INTERSIGHT				

- CNDL-DESELECT-D is meant to select only if Customer has already purchased Cisco Intersight License via EA Contract or order is for Disti Fulfillment. Please make selection by clicking “PLUS”.
- Please note that Intersight is required selection and needed for the Server to function. Click on Select Options to configure.

Step 28.

Cisco Intersight

CNDL-DESELECT-D

CNDL-DESELECT-D quantity 1 requires a minimum quantity of 1 from Reason Codes (CE100012)

Configuration Summary

Category: Reason Codes

Total: 0.00

Estimated Lead Time: 7 days

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
OPTOUT-DISTI-ONLY	1	3 days	0.00
OPTOUT-EA-ONLY	1	3 days	0.00
OPTOUT-ENTL-SWAP	1	3 days	0.00

a. Please select appropriate Reason Code

Step 29.

Bundle Configuration: HCL-M6-MLB
Estimated Lead Time: 14 days
Price List: Global Price List (USD)
Total: 358,014.45

Set service preferences for this configuration. [Cancel] [Done]

Please note that Intersight is required selection, if you have not previously purchased Intersight please make selection. (CE2023Z2)

Available Components	Unit List Price (USD)
HCI RACK SERVER	
HCI AF220C-M6S Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node Estimated Lead Time: --	6,622.97
HCI AF220C-M6SN Cisco Compute Hyperconverged HCI AF220cM6 All Flash NVMe Node Estimated Lead Time: --	7,096.12
HCI AF240C-M6SX Cisco Compute Hyperconverged HCI AF240cM6 All Flash Node Estimated Lead Time: --	7,332.70
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI AF220C-M6S Cisco Compute Hyperconverged HCI AF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line	43,161.99		1	155,704.62
Add a HCI RACK SERVER from the left panel				
FABRIC INTERCONNECT - 2 Selected (Min 0, Max 999999)				
HCI-FI-6454-M6 Cisco Compute Hyperconverged Fabric Interconnect 6454 Add Custom Name Edit Options Edit Services/Subscriptions Remove Line	58,299.79		2	119,911.66
Add a FABRIC INTERCONNECT from the left panel				
NUTANIX SOFTWARE - 1 Selected (Min 0, Max 1)				
NTX-SW Nutanix Software 3Y and above Add Custom Name Edit Options Remove Line	27.54		1	55,516.20
Requested Start Date: 01-Oct-2023	Requested For: 36 Months From 01-Oct-2023 To 30-Sep-2026	Automatically Renews For: No Auto Renewal	Billing Frequency: Prepaid Term	
NUTANIX PROF SERVICE - 1 Selected (Min 0, Max 1)				
NTX-SW-PS Nutanix Professional Service Add Custom Name Edit Options Remove Line	26,882.57		1	26,882.57
Requested Start Date: 01-Oct-2023	Requested For: 1 Months From 01-Oct-2023 To 31-Oct-2023	Automatically Renews For: No Auto Renewal	Billing Frequency: Prepaid Term	
CISCO INTERSIGHT - 1 Selected (Min 1, Max 1)				
CNDL-DISELECT Conditional Deselect Add Custom Name Edit Options Remove Line	0.00		1	0.00

a. Configuration for MLB is completed when status of each Product is Valid and warning messages are cleared.

b. Click on the “PLUS” to expand and view the selections made for each Product.

c. Click on “Done” to complete MLB configuration.

Nutanix Software Provisioning Details

Enter the provision details in the below fields.

ORDER NAME: NTX-SW Offer - Test Order #2
 STATUS: Unsubmitted
 WEB ORDER ID: 95548156
 INTENDED USE: NPI Test
 PURCHASE ORDER #: NTX-SW Offer - Test Order #2
 CREATED BY: Dan Dhanota
 PRICE LIST: Global Price List in US Dollars (USD)
 LAST UPDATED BY: Dan Dhanota
 END CUSTOMER SMART ACCOUNT: amcgoho.com
 HOLDING SMART ACCOUNT: gmail.com

Labels: LABEL, TABS, ITEMS
 Discounts | Shipping and Install | Billing | Review and Submit

Set preferences for this order
 Check Local Validations | Save | Save and Continue

Federal preferences defined for this order will not be reflected in the corresponding quotes or estimates.
 Use the filter options to show errors.

Search by Sky, Description and Product Family
 Find Products and Solutions | More Actions

Remove from Order	Validate	Edit Services	Apply Success Track	More	Filter By	Show All Items
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		

Hardware, Software and Services
 P.O. Line Reference | Estimated Lead Time | Unit List Price (USD) | Qty | Ext. List Price (USD)

1.0	NTX-SW	Not Applicable	27.54	1	991.36
Nutanix Software 3Y and above					Total of MRC
Valid as of 26-Sep-2023					
ECCN 5D002.C.1					

Requested Start Date: 29-Sep-2023
 Requested For Months: from 29-Sep-2023 to 28-Sep-2026
 Automatically Renews For: No Auto Renewal
 Billing Frequency: Prepaid Term
 Provision Details: Incomplete [View/Edit](#)

Provisioning Contact Email: e.g. jsmith@company.com

Edit options | Select Service | Validate | More Actions

Showing 1 - 0 of 1 Line Items | Previous | 1 | Next

Enter the end user's Information In the below fields

NTX-SW

End Customer Info

End Customer Info

End Customer Name *
 End Customer Company Name *
 End Customer Addr 1 *
 End Customer Addr 2
 End Customer City *
 End Customer Zip Code *
 End Customer State *
 End Customer Country *
 End Customer Email Addr *
 End Customer Phone Number *

Exit & Return | Save & Continue

Contacts | Feedback | Help | Site Map | Terms & Conditions | Privacy Statement | Cookie Policy | Trademarks

Find the below filled out form for the reference/example.

NTX-SW

End Customer Info * = Required Field

END CUSTOMER NAME *	Dan Dhanota	END CUSTOMER COMPANY NAME *	Cisco Systems, Inc
END CUSTOMER ADDR 1 *	3800 Zanker Road	END CUSTOMER ADDR 2	Building 2
END CUSTOMER CITY *	San Jose	END CUSTOMER ZIP CODE *	95134
END CUSTOMER STATE *	CA	END CUSTOMER COUNTRY *	UNITED STATES
END CUSTOMER EMAIL ADDR *	ddhanota@cisco.com	END CUSTOMER PHONE NUMBER *	408-468-3033

Use cases for ordering Nutanix Software with Professional Services

Use Case - 1 (Nutanix Cloud Infrastructure (NCI) Software and Professional Services)

HW Configuration:

- QTY of Server: HClAF220C-M7S = 3
- QTY of Processor: HCI-CPU-I6426Y = 2 per Server i.e., 6 CPUs. Each CPU has 16 cores, total cores = 96. Hence, QTY of Nutanix Software License require = 96.

SW Configuration:

- 1)
 - Nutanix Cloud Infrastructure (NCI) Software License for 1 Year:
 - Select 1 Year Subscription Term SKU: NTX-SW-1Y.
 - Select SKU: NT-NCI-PRO-PR (NCI Pro SW LIC & Production SW Supp per Core) with 96 QTY.
 - Since we selected 1 Year SKU, Nutanix Professional Service selection is mandatory.
- 2)
 - Nutanix Professional Service SKU: NTX-SW-PS.
 - Here, we have selected NCI PRO Software License. For Professional Service, selection of at least one NCI Design Workshop and a pair (Base + Variable) of NCI Cluster Deployment or Expansion is required.

- It is recommended that User consider selecting the Tier of Professional Service same as Software License selected. In this example, PRO tier of Software is selected, hence, we will select PRO tier of Professional Service.
- Required Selections:
 - NTX-DS-PRO-SD (NCI Design Workshop - Pro - Standard Doc)
 - Base SKU: NT-S-DP-PRO-AV-PB (NCI Cluster Deployment or Expansion - Pro - AHV - Base)
 - Variable SKU: NT-S-DP-PRO-AV-PV (NCI Cluster Deployment or Expansion - Pro - AHV - Variable)

Nutanix Software

Offer Configuration NTX-SW-1Y(Part of HCI-M7-MLB)	Estimated Lead Time NA	Price List Global Price List (USD)	Total (USD) 41,611.62
Requested Terms and Billing		NTX-SW-1Y	
Requested Start Date 22-Jan-2024	Requested For 12 Months From 22-Jan-2024 To 21-Jan-2025	Automatically Renews For No Auto Renewal	Billing Frequency Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

3: A selection of Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS is required. Please adjust the selections. (CE606040)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007) X

Configuration Summary			NTX-SW-1Y > Nutanix Cloud Infrastructure (NCI)				
Nutanix Cloud Infrastructure (NCI)			Nutanix Cloud Infrastructure (NCI)				
SKU	Qty	List Price	Core	SKU	Description	Unit List Price (USD)	Action
NT-NCI-PRO-PR	96 <small>Cores</small>	\$36,1212 <small>Per Core/Month</small>	<input type="text" value="96"/>	NT-NCI-PRO-PR	NCI Pro SW LIC & Production SW Supp per Core	\$36,1212 <small>Per Core/Month</small>	
Nutanix Cloud Infrastructure Data (NCI-D)			Core	SKU	Description	Unit List Price (USD)	Action
Nutanix Cloud Infrastructure Edge (NCI-E)			<input type="text" value="Qty"/>	NT-A-NCI-ADR-PR	NCI Adv Rep add-on SW LIC & Production SW Supp per Core	Enter Qty to see List Price <small>Per Core/Month</small>	
Nutanix Cloud Manager (NCM)			Core	SKU	Description	Unit List Price (USD)	Action
Nutanix Cloud Platform (NCP)			<input type="text" value="Qty"/>	NT-A-NCI-NKS-PR	NCI Kub Eng add-on SW LIC & Production SW Supp per Core	Enter Qty to see List Price <small>Per Core/Month</small>	
Nutanix Unified Storage (NUS)			Core	SKU	Description	Unit List Price (USD)	Action
Nutanix Data Lens (NDL)			<input type="text" value="Qty"/>	NT-A-NCI-SEC-PR	NCI Security add-on SW LIC & Production SW Supp per Core	Enter Qty to see List Price <small>Per Core/Month</small>	
Total		\$41,611.62					

Restore Configuration
Cancel
Review Changes

The Quantity of Nutanix Cloud Infrastructure (NCI) License must match with the Processor Core selected under Servers. i.e., 96 QTY.

NUTANIX PROF SERVICE

NTX-SW-PS

Offer Configuration: NTX-SW-PS (Part of HCI-M7-MLB) | Estimated Lead: NA | Global Price List (USD) | Total (USD): 53,145.51

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 1 Months From 22-Jan-2024 To 21-Feb-2024 | Billing Frequency: Prepaid Term

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services

SKU	Qty	List Price
NT-W-DS-PRO	1 Sites	\$41,250.0000 Per Sites/Month
NT-S-DP-PRO-AV-PB	1 Units	\$9,570.0000 Per Units/Month
NT-S-DP-PRO-AV-PV	3 Nodes	\$775.1700 Per Nodes/Month

Nutanix Cloud Management (NCM) Services

Nutanix Services Flexible Credits

Total: \$53,145.51

Buttons: Restore Configuration, Cancel, Review Changes

NTX-SW-PS > Nutanix Cloud Infrastructure (NCI) Services

Nutanix Cloud Infrastructure (NCI) Services

NCI Design Workshop

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-DS-STR	NCI Design Workshop - Starter - Workshop Only	Enter Qty to see List Price Per Units/Month	🗑️
Qty	NT-W-DS-STR-SD	NCI Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per License/Month	🗑️
Qty	NT-W-DS-STR-ED	NCI Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per License/Month	🗑️
1	NT-W-DS-PRO	NCI Design Workshop - Pro - Workshop Only	\$41,250.0000 Per Sites/Month	🗑️
Qty	NT-W-DS-PRO-SD	NCI Design Workshop - Pro - Standard Doc	Enter Qty to see List Price Per Sites/Month	🗑️
Qty	NT-W-DS-PRO-ED	NCI Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Sites/Month	🗑️
Qty	NT-W-DS-ULT-SD	NCI Design Workshop - Ultimate - Standard Doc	Enter Qty to see List Price Per Sites/Month	🗑️
Qty	NT-W-DS-ULT-ED	NCI Design Workshop - Ultimate - Enhanced Doc	Enter Qty to see List Price Per Sites/Month	🗑️

QTY of NCI Design Workshop SKU selected must be equal to No. of Install Sites. 1 QTY of SKU supports up to 64 Node Cluster. If customer has multiple Install Site or Number of Nodes more than 64 in a Cluster, then SKUs QTY must be selected accordingly.

NUTANIX PROF SERVICE

NTX-SW-PS

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services

SKU	Qty	List Price
NT-W-DS-PRO	1 Sites	\$41,250.0000 Per Sites/Month
NT-S-DP-PRO-AV-PB	1 Units	\$9,570.0000 Per Units/Month
NT-S-DP-PRO-AV-PV	3 Nodes	\$775.1700 Per Nodes/Month

Nutanix Cloud Management (NCM) Services

Nutanix Services Flexible Credits

Total: \$53,145.51

Buttons: Restore Configuration, Cancel, Review Changes

NCI Cluster Deployment or Expansion

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-DP-STR-AVB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	🗑️
Qty	NT-S-DP-STR-AVV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Units/Month	🗑️
Qty	NT-S-DP-STR-EXB	NCI Cluster Deployment or Expansion - Starter - ESX - Base	Enter Qty to see List Price Per Units/Month	🗑️
Qty	NT-S-DP-STR-EXV	NCI Cluster Deployment or Expansion - Starter - ESX - Var	Enter Qty to see List Price Per Node/Month	🗑️
Qty	NT-S-DP-PRO-AV-SB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	🗑️
Qty	NT-S-DP-PRO-AV-SV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Node/Month	🗑️
Qty	NT-S-DP-PRO-EX-SB	NCI Cluster Deployment or Expansion - Starter - ESX - Base	Enter Qty to see List Price Per Units/Month	🗑️
Qty	NT-S-DP-PRO-EX-SV	NCI Cluster Deployment or Expansion - Starter - ESX - Var	Enter Qty to see List Price Per Node/Month	🗑️
1	NT-S-DP-PRO-AV-PB	NCI Cluster Deployment or Expansion - Pro - AHV - Base	\$9,570.0000 Per Units/Month	🗑️
3	NT-S-DP-PRO-AV-PV	NCI Cluster Deployment or Expansion - Pro - AHV - Var	\$775.1700 Per Nodes/Month	🗑️
Qty	NT-S-DP-PRO-EX-PB	NCI Cluster Deployment or Expansion - Pro - ESX - Base	Enter Qty to see List Price Per Units/Month	🗑️
Qty	NT-S-DP-PRO-EX-PV	NCI Cluster Deployment or Expansion - Pro - ESX - Var	Enter Qty to see List Price Per Node/Month	🗑️
Qty	NT-S-DP-ULT-AV-SB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	🗑️
Qty	NT-S-DP-ULT-AV-SV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Units/Month	🗑️

- QTY of NCI Cluster Deployment or Expansion Base SKU selected must be equal to No. of Install Sites. 1 QTY of SKU supports up to 64 Node Cluster. If customer has multiple Install Site or Number of Nodes more than 64 in a Cluster, then SKU QTY must be selected accordingly.

- QTY of NCI Cluster Deployment or Expansion Variable SKU must be equal to Server QTY.

Use Case - 2 (Nutanix Cloud Manager (NCM) Software and Professional Services)

HW Configuration:

- QTY of Server: HCIAF220C-M7S = 3.
- QTY of Processor: HCI-CPU-I6426Y = 2 per Server i.e., 6 CPUs. Each CPU has 16 cores, total cores = 96. Hence, QTY of Nutanix Software License require = 96.

SW Configuration:

- 1)
 - Nutanix Cloud Manager (NCM) Software License for 1 Year:
 - Select 1 Year Subscription Term SKU: NTX-SW-1Y.
 - Select SKU: NT-NCM-PRO-PR (NCM Pro SW LIC & Production SW Supp per Core) with 168 QTY.
 - Since we selected 1 Year SKU, Nutanix Professional Service selection is mandatory.

OR

 - Nutanix Cloud Manager (NCM) PRO/ULT Software License for 3 Year and above.
 - Select 3 Year and above Subscription Term SKU: NTX-SW.
 - Select SKU: NT-NCM-PRO-PR (NCM Pro SW LIC & Production SW Supp per Core) with 96 QTY.
 - For NCM PRO or ULTIMATE Software License, Nutanix Professional Service selection is mandatory.
- 2)
 - Nutanix Professional Service SKU: NTX-SW-PS.
 - Here, we have selected NCM PRO Software License. For Professional Service, selection of NCM Self-Service Design Workshop + NCM Intelligent Operations Design + NCM Intelligent Operations Deployment + FastTrack for NCM Cost Governance + FastTrack for NCM Self-Service is required.
 - It is recommended that User consider selecting the Tier of Professional Service same as Software License selected. In this example, PRO tier of Software is selected, hence, we will select PRO tier of Professional Service.
 - Required Selections:
 - NT-W-SSD-PRO-SD-P (NCM Self-Service Design Workshop - Pro - Standard Doc)
 - NT-W-OD-PRO-SD (NCM Intelligent Operations Design Workshop - Standard Doc)
 - NT-S-OP-PRO (NCM Intelligent Operations Deployment)
 - NT-F-PRO-SS (FastTrack for NCM Self-Service)
 - NT-F-PRO-CG (FastTrack for NCM Cost Governance)

Offer Configuration: NTX-SW-1Y(Part of HCI-M7-MLB) | Estimated Lead Time: NA | Total (USD): 13,899.57

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 12 Months From 22-Jan-2024 To 21-Jan-2025 | Billing Frequency: Prepaid Term

Nutanix Software (SKU: NTX-SW-1Y)

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: A selection of Nutanix Professional Services: NCM Self-Service Design Workshop + NCM Intelligent Operations Design + NCM Intelligent Operations Deployment + FastTrack for NCM Cost Governance + FastTrack for NCM Self-Service from NTX-SW-PS is required. Please adjust the selections. (CE606040)
 3: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI)

- Nutanix Cloud Infrastructure Data (NCI-D)
- Nutanix Cloud Infrastructure Edge (NCI-E)

Nutanix Cloud Manager (NCM)

SKU	Qty	List Price
NT-NCM-PRO-PR	96	\$12,0656 Per Core/Month

Nutanix Cloud Platform (NCP)

- Nutanix Unified Storage (NUS)
- Nutanix Data Lens (NDL)

Total: \$13,899.57

Buttons: Restore Configuration, Cancel, Review Changes

NTX-SW-1Y > Nutanix Cloud Manager (NCM)

Nutanix Cloud Manager (NCM)

Core	SKU	Description	Unit List Price (USD)	Action
96	NT-NCM-PRO-PR	NCM Pro SW LIC & Production SW Supp per Core	\$12,0656 Per Core/Month	

Virtual Machines	SKU	Description	Unit List Price (USD)	Action
Qty	NT-NCM-CM-OV-PR	Org NCM Cost Gov as a Service incl Prod Supp per VM	Enter Qty to see List Price Per Virtual Machines/Month	
Qty	NT-NCM-CM-PR	NCM Cost Governance as a Service incl Prod Supp for 1 VM	Enter Qty to see List Price Per Virtual Machines/Month	
Qty	NT-NCM-SC-OV-PR	Org NCM Sec Centr as a Service incl Prod Supp per VM	Enter Qty to see List Price Per Virtual Machines/Month	
Qty	NT-NCM-SC-PR	NCM Security Central as a Service incl Prod Supp for 1 VM	Enter Qty to see List Price Per Virtual Machines/Month	
Qty	NT-NCM-SS-OV-PR	Org NCM Self-Service & Orch as a Service incl ProdSupp perVM	Enter Qty to see List Price Per Virtual Machines/Month	
Qty	NT-NCM-SS-PR	NCM Self-Service & Orch as a Service incl Prod Supp perVM	Enter Qty to see List Price Per Virtual Machines/Month	

The Quantity of Nutanix Cloud Manager (NCM) License must match with the Processor Core selected under Servers. i.e., 168 QTY.

Offer Configuration: NTX-SW-PS(Part of HCI-M7-MLB) | Estimated Lead Time: NA | Price List: Global Price List (USD) | Total (USD): 99,143.00

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 1 Months From 22-Jan-2024 To 21-Feb-2024 | Billing Frequency: Prepaid Term

NUTANIX PROF SERVICE (SKU: NTX-SW-PS)

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Management (NCM) Services

SKU	Qty	List Price
NT-W-SSD-PRO-SD-P	1	\$52,899.0000 Per Units/Month
NT-W-OD-PRO-SD	1	\$17,424.0000 Per Units/Month
NT-S-OP-PRO	1	\$7,040.0000 Per Units/Month
NT-F-PRO-SS	1	\$17,930.0000 Per Units/Month
NT-F-PRO-CG	1	\$3,850.0000 Per Units/Month

Total: \$99,143.00

Buttons: Restore Configuration, Cancel, Review Changes

NTX-SW-PS > Nutanix Cloud Management (NCM) Services

Nutanix Cloud Management (NCM) Services

NCM Self-Service Design Workshop

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-SSD-PRO-SD-S	NCM Self-Service Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-PRO-ED-S	NCM Self-Service Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
1	NT-W-SSD-PRO-SD-P	NCM Self-Service Design Workshop - Pro - Standard Doc	\$52,899.0000 Per Units/Month	
Qty	NT-W-SSD-PRO-ED-P	NCM Self-Service Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-SD-S	NCM Self-Service Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-ED-S	NCM Self-Service Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-SD-P	NCM Self-Service Design Workshop - Pro - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-ED-P	NCM Self-Service Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Units/Month	

1 QTY of NCM Self-Service Design Workshop is required to support this configuration.

NUTANIX PROF SERVICE

NTX-SW-PS

Before placing the order, it is highly recommended user review corresponding [Ordering Guide \(CE600519\)](#)

Your subscription will start and be eligible to be invoiced (i) 30 days or less (7 days for A-FLEXIA-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for your activation. OR, in the absence of the activation, the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary
Nutanix Cloud Management (NCM) Services

SKU	Qty	List Price
NT-W-SSD-PRO-SD-P	1 Units	\$52,899,000.00 Per Units/Month
NT-W-OD-PRO-SD	1 Units	\$17,424,000.00 Per Units/Month
NT-S-OP-PRO	1 Units	\$7,040,000.00 Per Units/Month
NT-F-PRO-SS	1 Units	\$17,930,000.00 Per Units/Month
NT-F-PRO-CG	1 Units	\$3,850,000.00 Per Units/Month
Total		\$99,143.00

[Restore Configuration](#) [Cancel](#) [Review Changes](#)

NCM Intelligent Operations Design

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-OD-STR-SD	NCM Intelligent Operations Design Workshop - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-OD-STR-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
1	NT-W-OD-PRO-SD	NCM Intelligent Operations Design Workshop - Standard Doc	\$17,424,000.00 Per Units/Month	
Qty	NT-W-OD-PRO-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-OD-ULT-SD	NCM Intelligent Operations Design Workshop - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-OD-ULT-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Units/Month	

NCM Intelligent Operations Deployment

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-OP-STR	NCM Intelligent Operations Deployment	Enter Qty to see List Price Per Units/Month	
1	NT-S-OP-PRO	NCM Intelligent Operations Deployment	\$7,040,000.00 Per Units/Month	
Qty	NT-S-OP-ULT	NCM Intelligent Operations Deployment	Enter Qty to see List Price Per Units/Month	

FastTrack for NCM Self-Service

Units	SKU	Description	Unit List Price (USD)	Action
1	NT-F-PRO-SS	FastTrack for NCM Self-Service	\$17,930,000.00 Per Units/Month	
Qty	NT-F-ULT-SS	FastTrack for NCM Self-Service	Enter Qty to see List Price Per Units/Month	

FastTrack for NCM Cost Governance

Units	SKU	Description	Unit List Price (USD)	Action
1	NT-F-PRO-CG	FastTrack for NCM Cost Governance	\$3,850,000.00 Per Units/Month	
Qty	NT-F-ULT-CG	FastTrack for NCM Cost Governance	Enter Qty to see List Price Per Units/Month	

QTY of NCM Intelligent Operations Design and NCM Intelligent Operations Deployment SKUs selected must be equal to No. of Install Site. 1 QTY of FastTrack for NCM Cost Governance and FastTrack for NCM Self-Service is required to support this configuration.

Use Case - 3 (Nutanix Cloud Platform (NCP) {Nutanix Cloud Infrastructure (NCI) Software + Nutanix Cloud Manager (NCM) Software} and Professional Services)

HW Configuration:

- QTY of Server: HClAF220C-M7S = 3.
- QTY of Processor: HCl-CPU-I6242Y = 2 per Server i.e., 6 CPUs. Each CPU has 16 cores, total cores = 96. Hence, QTY of Nutanix Software License require = 96.

SW Configuration:

1)

- Nutanix Cloud Platform (NCP) Software License for 1 Year:
 - Select 1 Year Subscription Term SKU: NTX-SW-1Y.
 - Select SKU: NT-NCP-PRO-PR (NCP Pro SW LIC & Production SW Supp per Core) with 96 QTY.
 - Select SKU: NT-NCI-PRO-PR (NCI Pro SW LIC & Production SW Supp per Core) with 96 QTY.
 - Select SKU: NT-NCM-PRO-PR (NCM Pro SW LIC & Production SW Supp per Core) with 96 QTY.
 - Since we selected 1 Year SKU, Nutanix Professional Service selection is mandatory.

OR

- Nutanix Cloud Platform (NCP) Software License for 3 Year and above.
 - Select 3 Year and above Subscription Term SKU: NTX-SW.
 - Select SKU: NT-NCP-PRO-PR (NCP Pro SW LIC & Production SW Supp per Core) with 96 QTY.

- Select SKU: NT-NCI-PRO-PR (NCI Pro SW LIC & Production SW Supp per Core) with 96 QTY.
- Select SKU: NT-NCM-PRO-PR (NCM Pro SW LIC & Production SW Supp per Core) with 96 QTY.
- For NCM PRO or ULTIMATE Software License, Nutanix Professional Service selection is mandatory.
- For NCI Software License, Nutanix Professional Service is Recommended.

2)

- Nutanix Professional Service SKU: NTX-SW-PS.
 - For NCI PRO Software License only under NTX-SW-1Y. For Professional Service, selection of at least one NCI Design Workshop and a pair (Base + Variable) of NCI Cluster Deployment or Expansion is required.
 - It is recommended that User consider selecting the Tier of Profession Service same as Software License selected. In this example, PRO tier of Software is selected, hence, we will select PRO tier of Professional Service.
 - Required Selections:
 - NTX-DS-PRO-SD (NCI Design Workshop - Pro - Standard Doc)
 - Base SKU: NT-S-DP-PRO-AV-PB (NCI Cluster Deployment or Expansion - Pro - AHV - Base)
 - Variable SKU: NT-S-DP-PRO-AV-PV (NCI Cluster Deployment or Expansion - Pro - AHV - Variable)

AND

- For NCM PRO Software License. For Professional Service, selection of NCM Self-Service Design Workshop + NCM Intelligent Operations Design + NCM Intelligent Operations Deployment + FastTrack for NCM Cost Governance + FastTrack for NCM Self-Service is required.
- It is recommended that User consider selecting the Tier of Profession Service same as Software License selected. In this example, PRO tier of Software is selected, hence, we will select PRO tier of Professional Service.
- Required Selections:
 - NT-W-SSD-PRO-SD-P (NCM Self-Service Design Workshop - Pro - Standard Doc)
 - NT-W-OD-PRO-SD (NCM Intelligent Operations Design Workshop - Standard Doc)
 - NT-S-OP-PRO (NCM Intelligent Operations Deployment)
 - NT-F-PRO-SS (FastTrack for NCM Self-Service)
 - NT-F-PRO-CG (FastTrack for NCM Cost Governance)

Nutanix Software

NTX-SW-1Y

Offer Configuration: NTX-SW-1Y(Part of HCI-M7-MLB) | Estimated Lead Time: NA | Global Price List (USD) | Total (USD): 63,127.18

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 12 Months From 22-Jan-2024 To 21-Jan-2025 | Automatically Renews For: No Auto Renewal | Billing Frequency: Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: A selection of Nutanix Professional Services: NCM Self-Service Design Workshop + NCM Intelligent Operations Design + NCM Intelligent Operations Deployment + FastTrack for NCM Cost Governance + FastTrack for NCM Self-Service from NTX-SW-PS is required. Please adjust the selections. (CE606040)
 3: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)
 4: A selection of Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS is required. Please adjust the selections. (CE606040)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Platform (NCP)

SKU	Qty	List Price
NT-NCP-PRO-PR	96 Core	\$0.0000 Per Core/Month
NT-NCP-NCI-ULT-PR	96 Core	\$43.3156 Per Core/Month
NT-NCP-NCM-PRO-PR	96 Core	\$11.4823 Per Core/Month
Total		\$63,127.18

NTX-SW-1Y > Nutanix Cloud Platform (NCP)

Nutanix Cloud Platform (NCP)

Core	SKU	Description	Unit List Price (USD)	Action
96	NT-NCP-PRO-PR	NCP Pro SW LIC & Production SW Supp per Core	\$0.0000 Per Core/Month	
96	NT-NCP-NCI-ULT-PR	NCP-NCI Ultimate SW LIC & Production SW Supp per Core	\$43.3156 Per Core/Month	
96	NT-NCP-NCM-PRO-PR	NCP-NCMPro SW LIC & Production SW Supp per Core	\$11.4823 Per Core/Month	

Buttons: Restore Configuration, Cancel, Review Changes

The Quantity of Nutanix Cloud Infrastructure (NCI) and Nutanix Cloud Manager (NCM) License under Nutanix Cloud Platform (NCP) must match with the Processor Core selected under Servers. i.e., 96 QTY.

NUTANIX PROF SERVICE

NTX-SW-PS

Offer Configuration: NTX-SW-PS(Part of HCI-M7-MLB) | Estimated Lead Time: NA | Price List: Global | Total (USD): 226,538.51

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 1 Months From 22-Jan-2024 To 21-Feb-2024 | Automatically Renews For: No Auto Renewal | Billing Frequency: Prepaid Term

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services

SKU	Qty	List Price
NT-W-DS-PRO-SD	1 Sites	\$115,500.0000 Per Sites/Month
NT-S-DP-PRO-AV-PB	1 Units	\$9,570.0000 Per Units/Month
NT-S-DP-PRO-AV-PV	3 Node	\$775.1700 Per Node/Month
Total		\$226,538.51

Nutanix Cloud Management (NCM) Services

SKU	Qty	List Price
NT-W-DS-PRO-SD	1	\$115,500.0000 Per Sites/Month
NT-W-DS-PRO-ED	1	Enter Qty to see List Price Per Sites/Month
NT-W-DS-ULT-SD	1	Enter Qty to see List Price Per Sites/Month
NT-W-DS-ULT-ED	1	Enter Qty to see List Price Per Sites/Month

NTX-SW-PS > Nutanix Cloud Infrastructure (NCI) Services

NCI Design Workshop

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-DS-STR	NCI Design Workshop - Starter - Workshop Only	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-DS-STR-SD	NCI Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per License/Month	
Qty	NT-W-DS-STR-ED	NCI Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per License/Month	
Qty	NT-W-DS-PRO	NCI Design Workshop - Pro - Workshop Only	Enter Qty to see List Price Per Sites/Month	
1	NT-W-DS-PRO-SD	NCI Design Workshop - Pro - Standard Doc	\$115,500.0000 Per Sites/Month	
Qty	NT-W-DS-PRO-ED	NCI Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Sites/Month	
Qty	NT-W-DS-ULT-SD	NCI Design Workshop - Ultimate - Standard Doc	Enter Qty to see List Price Per Sites/Month	
Qty	NT-W-DS-ULT-ED	NCI Design Workshop - Ultimate - Enhanced Doc	Enter Qty to see List Price Per Sites/Month	

Buttons: Restore Configuration, Cancel, Review Changes

QTY of NCI Design Workshop SKU selected must be equal to No. of Install Sites. 1 QTY of SKU supports up to 64 Node Cluster. If customer has multiple Install Site or Number of Nodes more than 64 in a Cluster, then SKUs QTY must be selected accordingly.

Before placing the order, it is highly recommended user review corresponding **NUTANIX PROF SERVICE**

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services

SKU	Qty	List Price
NT-W-DS-PRO-SD	1 Sites	\$115,500.0000 Per Sites/Month
NT-S-DP-PRO-AV-PB	1 Units	\$9,570.0000 Per Units/Month
NT-S-DP-PRO-AV-PV	3 Node	\$775.1700 Per Node/Month
Total		\$226,538.51

Restore Configuration Cancel Review Changes

NCI Cluster Deployment or Expansion

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-DP-STR-AVB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-STR-AVV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-STR-EXB	NCI Cluster Deployment or Expansion - Starter - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-STR-EXV	NCI Cluster Deployment or Expansion - Starter - ESX - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-PRO-AV-SB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-AV-SV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-PRO-EX-SB	NCI Cluster Deployment or Expansion - Starter - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-EX-SV	NCI Cluster Deployment or Expansion - Starter - ESX - Var	Enter Qty to see List Price Per Node/Month	
1	NT-S-DP-PRO-AV-PB	NCI Cluster Deployment or Expansion - Pro - AHV - Base	\$9,570.0000 Per Units/Month	
3	NT-S-DP-PRO-AV-PV	NCI Cluster Deployment or Expansion - Pro - AHV - Var	\$775.1700 Per Node/Month	
Qty	NT-S-DP-PRO-EX-PB	NCI Cluster Deployment or Expansion - Pro - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-EX-PV	NCI Cluster Deployment or Expansion - Pro - ESX - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-ULT-AV-SB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-ULT-AV-SV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Units/Month	

- QTY of NCI Cluster Deployment or Expansion **Base** SKU selected must be equal to No. of Install Sites. 1 QTY of SKU supports up to 64 Node Cluster. If customer has multiple Install Site or Number of Nodes more than 64 in a Cluster, then SKU QTY must be selected accordingly.
- QTY of NCI Cluster Deployment or Expansion **Variable** SKU must be equal to Server QTY.

Offer Configuration: NTX-SW-PS(Part of HCI-M7-MLB) Estimated Lead Time: NA Price List: Global Price List (USD) Total (USD): 226,538.51

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 Requested For: 1 Months From 22-Jan-2024 To 21-Feb-2024 Billing Frequency: Prepaid Term

Before placing the order, it is highly recommended user review corresponding **NUTANIX PROF SERVICE**

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Management (NCM) Services

SKU	Qty	List Price
NT-W-SSD-PRO-SD-P	1 Units	\$52,899.0000 Per Units/Month
NT-W-OD-PRO-SD	1 Units	\$17,424.0000 Per Units/Month
NT-S-OP-PRO	1 Units	\$7,040.0000 Per Units/Month
NT-F-PRO-SS	1 Units	\$17,930.0000 Per Units/Month
NT-F-PRO-CG	1 Units	\$3,850.0000 Per Units/Month
Total		\$226,538.51

Restore Configuration Cancel Review Changes

NTX-SW-PS > Nutanix Cloud Management (NCM) Services

NCM Self-Service Design Workshop

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-SSD-PRO-SD-S	NCM Self-Service Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-PRO-ED-S	NCM Self-Service Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
1	NT-W-SSD-PRO-SD-P	NCM Self-Service Design Workshop - Pro - Standard Doc	\$52,899.0000 Per Units/Month	
Qty	NT-W-SSD-PRO-ED-P	NCM Self-Service Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-SD-S	NCM Self-Service Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-ED-S	NCM Self-Service Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-SD-P	NCM Self-Service Design Workshop - Pro - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-ED-P	NCM Self-Service Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Units/Month	

QTY of NCM Self-Service Design Workshop is required to support this configuration.

NUTANIX PROF SERVICE

NTX-SW-PS

Before placing the order, it is highly recommended user review corresponding [Ordering Guide \(CE606519\)](#)

Your subscription will start and be eligible to be invoiced: (i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

SKU	Qty	List Price
NT-W-SSD-PRO-SD-P	1 Units	\$52,899,000.00 Per Unit/Month
NT-W-OD-PRO-SD	1 Units	\$17,424,000.00 Per Unit/Month
NT-S-OP-PRO	1 Units	\$7,040,000.00 Per Unit/Month
NT-F-PRO-SS	1 Units	\$17,930,000.00 Per Unit/Month
NT-F-PRO-CG	1 Units	\$3,850,000.00 Per Unit/Month
Total		\$226,538.51

[Restore Configuration](#) [Cancel](#) [Review Changes](#)

NCM Intelligent Operations Design

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-OD-STR-SD	NCM Intelligent Operations Design Workshop - Standard Doc	Enter Qty to see List Price Per Unit/Month	
Qty	NT-W-OD-STR-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Unit/Month	
1	NT-W-OD-PRO-SD	NCM Intelligent Operations Design Workshop - Standard Doc	\$17,424,000.00 Per Unit/Month	
Qty	NT-W-OD-PRO-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Unit/Month	
Qty	NT-W-OD-ULT-SD	NCM Intelligent Operations Design Workshop - Standard Doc	Enter Qty to see List Price Per Unit/Month	
Qty	NT-W-OD-ULT-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Unit/Month	

NCM Intelligent Operations Deployment

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-OP-STR	NCM Intelligent Operations Deployment	Enter Qty to see List Price Per Unit/Month	
1	NT-S-OP-PRO	NCM Intelligent Operations Deployment	\$7,040,000.00 Per Unit/Month	
Qty	NT-S-OP-ULT	NCM Intelligent Operations Deployment	Enter Qty to see List Price Per Unit/Month	

FastTrack for NCM Self-Service

Units	SKU	Description	Unit List Price (USD)	Action
1	NT-F-PRO-SS	FastTrack for NCM Self-Service	\$17,930,000.00 Per Unit/Month	
Qty	NT-F-ULT-SS	FastTrack for NCM Self-Service	Enter Qty to see List Price Per Unit/Month	

FastTrack for NCM Cost Governance

Units	SKU	Description	Unit List Price (USD)	Action
1	NT-F-PRO-CG	FastTrack for NCM Cost Governance	\$3,850,000.00 Per Unit/Month	
Qty	NT-F-ULT-CG	FastTrack for NCM Cost Governance	Enter Qty to see List Price Per Unit/Month	

QTY of NCM Intelligent Operations Design and NCM Intelligent Operations Deployment SKUs selected must be equal to No. of Install Site. 1 QTY of FastTrack for NCM Cost Governance and FastTrack for NCM Self-Service is required to support this configuration.

Additional Resources

Spec sheets:

[Cisco Compute Hyperconverged with Nutanix-HCIAF220 M7 All-Flash Server](#)

[Cisco Compute Hyperconverged with Nutanix-HCIAF240 M7 All-NVMe/All-Flash Server](#)

[Nutanix Sizer](#) Tool

Sizer user guide: <https://portal.nutanix.com/page/documents/details?targetId=Sizer-User-Guide:Sizer-User-Guide>

Nutanix Professional Services:

<https://www.nutanix.com/content/dam/nutanix/resources/datasheets/professional-services-service-descriptions.pdf>

Nutanix SW Options: <https://www.nutanix.com/products/cloud-platform/software-options>