



Cisco 8000 Routers

Anupam Barua
Product Manager, Mass Scale Infrastructure Group
April 6, 2021

Agenda

- 1 Introduction
- 2 Cisco 8000 Series Router
- 3 HW and SW Roadmaps
- 4 Positioning and Value Propositions
- 5 Licensing and CX offering

The Future of the Internet

New Normals

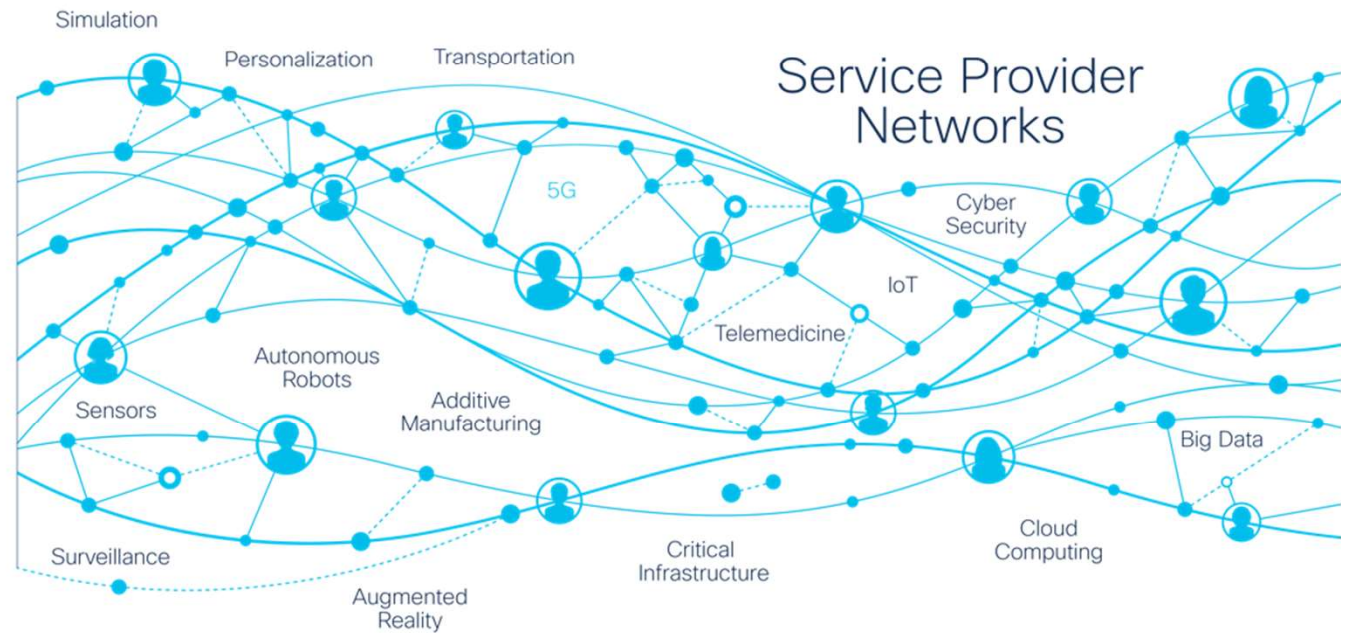
For the way we Work, Live, Play, and Learn

New Participants

Many remain unconnected and emerging IoT

New Potentials

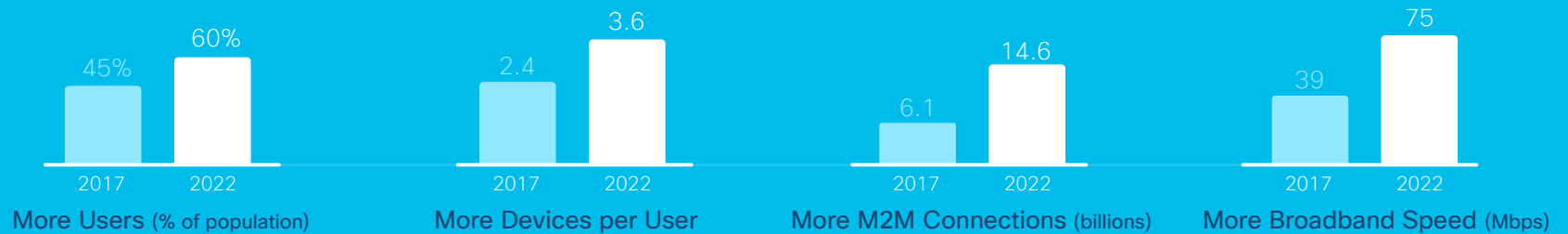
The foundation of economies, governments, and societies



Market Dynamics

Explosive Internet Growth

2018 Cisco VNI



Economic Challenges for SPs

IHS Market Report

0.5%

Flat Revenue Growth
(2017 - 2022 CAGR: 0.5%)

11X

\$1 of CapEx in 2020 has to
do 11X the work it did in 2012

5X

Today, operators spend \$5 of
OpEx for each \$1 of CapEx

SPs Want More for Less



Reduce Costs (CapEx, OpEx) and Latency. Increase Capacity.



Create New Revenue. Improve Experiences and Time to Service

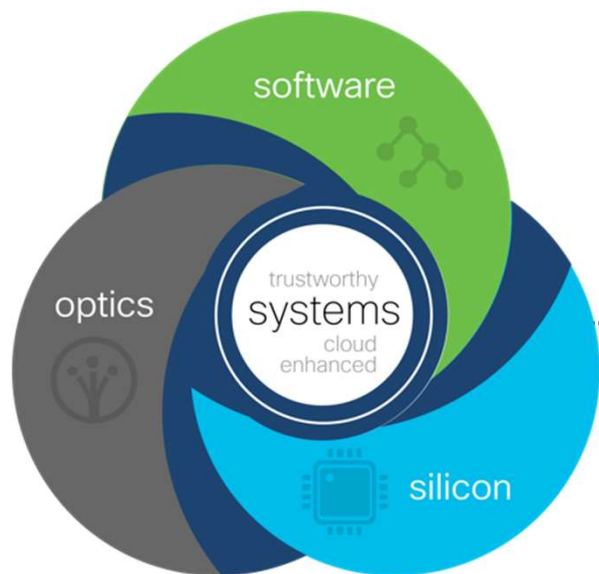


Increase Trust and Security



HOWEVER, BUDGETS REMAIN FLAT

Redefining the Economics of the Internet



Innovation across multiple dimensions
can shift the paradigm.

New Possible Network Architectures

- Converged
- Cloud Enhanced
- Fabric Based

Delivering Unprecedented

- Cost & Power Efficiency
- Prioritized Operations
- Augmented Intelligence

Cisco Silicon ONE



[Back to index](#)

One architecture. Unmatched capabilities

Unmatched programmability, performance, flexibility, and efficiency



Higher bandwidth

More network bandwidth than other routing silicon



Larger Scale

Ready for massive internet scale



Better Performance

More packets per second than other networking silicon



Endlessly programmable

Fully programmable for faster feature delivery and future-ready deployments



Lower Power

Routing features, scale, and performance at better than switching power efficiency



Deeper buffers

Switching devices with fully shared on-die buffers and routing devices with seamless extension to large buffers

Cisco Silicon One Family

Cisco **Silicon One**
One Architecture. Multiple Devices. No Compromise.



Cisco Silicon ONE

Flexible Forwarding ASIC

One unified silicon architecture

- Comprehensive routing with switching efficiency
- Multiple segments: web and service provider
- Multiple functions: system-on-a-chip, line card, and fabric
- Multiple form-factors: fixed or modular

Delivers performance without compromise

- First routing silicon to break 10Tbps barrier
- 2x bandwidth, 3x packets-per-second over current industry routing silicon
- 2x more power efficient
- Global route scale, deep buffering, P4 programmable



Cisco 8000 Routers

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Cisco 8800 Modular Routers

Service Provider scale and flexibility with Cisco Silicon ONE ASIC



Industry's only platform optimized for 100G & 400G without compromising for High Availability

NEW



Cisco 8804

57.6 Tbps



Cisco 8808

115 Tbps



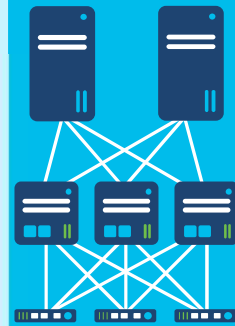
Cisco 8812

172 Tbps



Cisco 8818

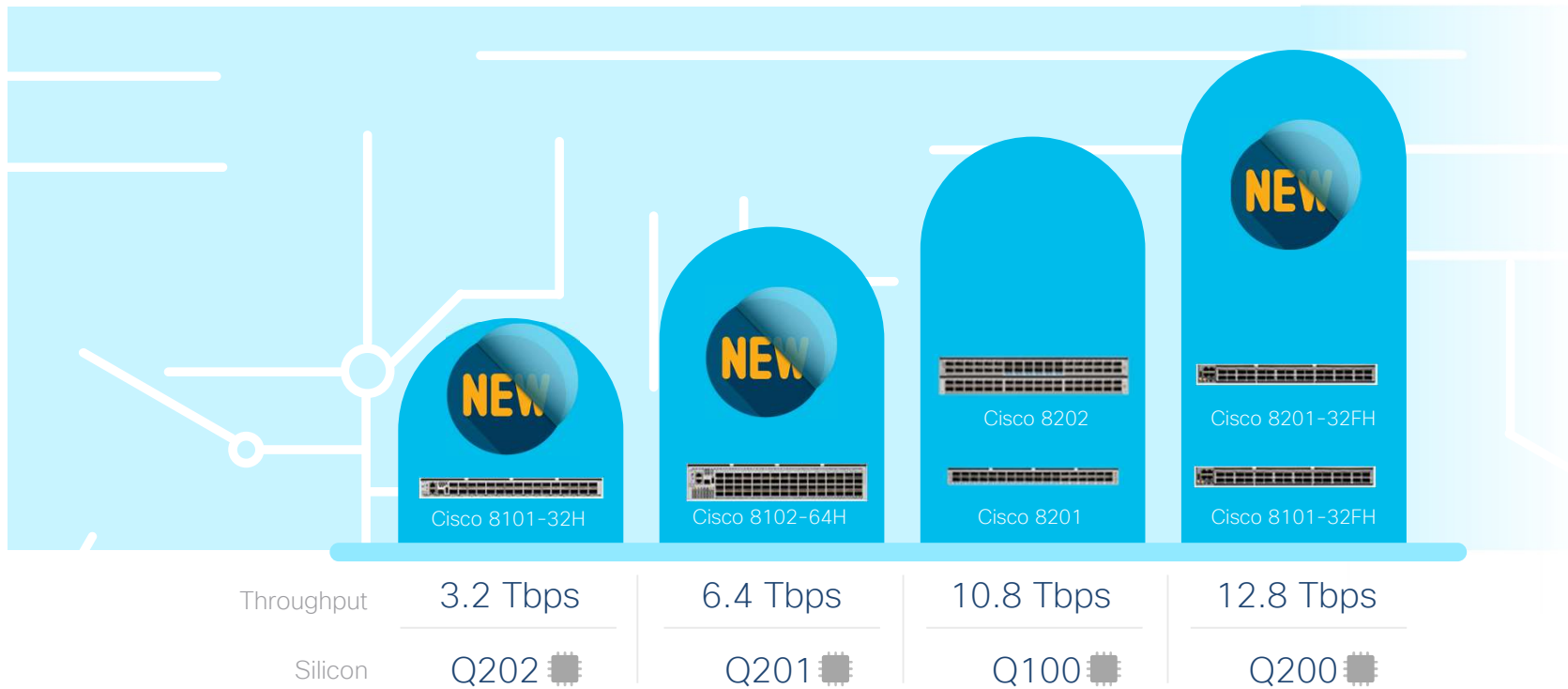
260 Tbps



2 Pbps

Cisco 8100 & 8200 Fixed Routers

Service Provider scale and flexibility with Cisco Silicon ONE ASIC



Cisco 8800 Modular Routers

Portfolio



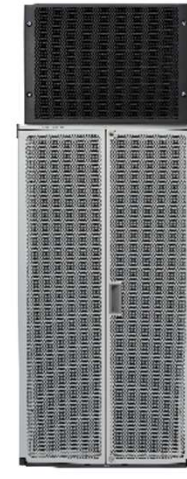
8804








8808



8812









8818

	8804	8808	8812	8818
FCS	Q2 2021	Shipping	Shipping	Shipping
Rack Units	10 RU	16 RU	21 RU	33 RU
Slots	4	8	12	18
Ports & Line Cards	 48x100GE w/ MACSec  36x400GE w/ Q100	 36x400GE w/ MACSec  36x400GE w/ Q200	 34x100GE & 14x400GE	
Total Throughput	57.6 Tbps	115 Tbps	172 Tbps	259.2 Tbps
Typical Power	4.2 KW	9.3 KW	16.3 KW	22 KW

Cisco 8100 and 8200 Fixed Routers

Portfolio

	 8101-32H	 8102-64H	 8201	 8202	 8101-32FH	 8201-32FH
FCS	Q1 2021	Q1 2021	Shipping	Shipping	Q2 2021	Q1 2021
Rack Units	1 RU	2 RU	1 RU	2 RU	1 RU	1 RU
Ports	32 QSFP28 100 GbE	64 QSFP28 100 GbE	24 QSFP56-DD 400 GbE 12 QSFP28 100 GbE	12 QSFP56-DD 400 GbE 60 QSFP28 100 GbE	32 QSFP56-DD 400 GbE	
Total Throughput	3.2 Tbps	6.4 Tbps		10.8 Tbps		12.8 Tbps
Memory		No HBM		HBM	No HBM	HBM
Typical Power	172 W	256 W	415 W	750 W		288 W

8100 Series

Fixed Model: 8101-32H and 8101-64H



8101-32H
32x QSFP56-DD



8102-64H
64x QSFP28

- System on a Chip (SoC) mode
 - 3.2 and 6.4 Tbps allocated to network ports
 - No HBM on Q202
- Simple and efficient cooling with a single ASIC design
- Combination of QSFP28 to utilize full bandwidth
- Fixed models maintain 32 ports per RU
- Bi-directional airflow

8101-32H


1RU 32x 100GE


 Management Interfaces



32x 100GE ports 



 5.4 Watts per 100GbE

2x 650W AC or
2x 930W DC
power supplies 

5 Fans 



8102-64H

2RU 64x 100GE

 Management Interfaces



Front

64x 100GE ports



4 Watts per 100GbE

3 Fans



Back



2x 650W AC or
2x 930W DC
power supplies

8100 Series

Fixed Models: 8101-32FH



8101-32FH
32x QSFP56-DD

- System on a Chip (SoC) mode
 - 12.8 Tbps allocated to network ports
 - No HBM on Q200
- Simple and efficient cooling with a single ASIC design
- Combination of QSFP56-DD to utilize full bandwidth
- Fixed models maintain 32 ports per RU
- Front-to-back airflow

8200 Series

Fixed Models: 8201-32FH



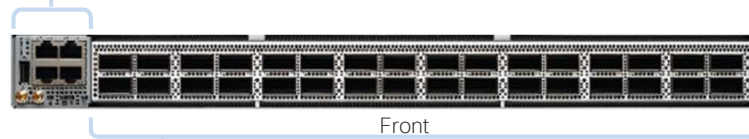
8201-32FH
32x QSFP56-DD

- System on a Chip (SoC) mode
 - 12.8 Tbps allocated to network ports
 - HBM on Q200
- Simple and efficient cooling with a single ASIC design
- Combination of QSFP56-DD to utilize full bandwidth
- Fixed models maintain 32 ports per RU
- Front-to-back airflow

8201-32FH

1RU 32x 400GE


 Management Interfaces



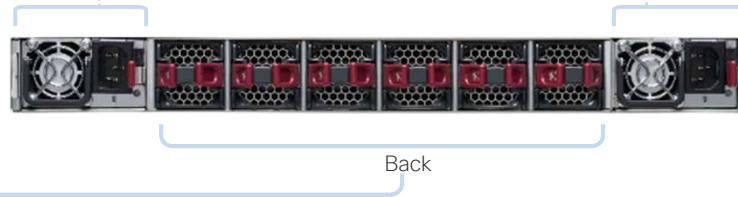
32x 400GE ports 



 2.25 Watts per 100GbE

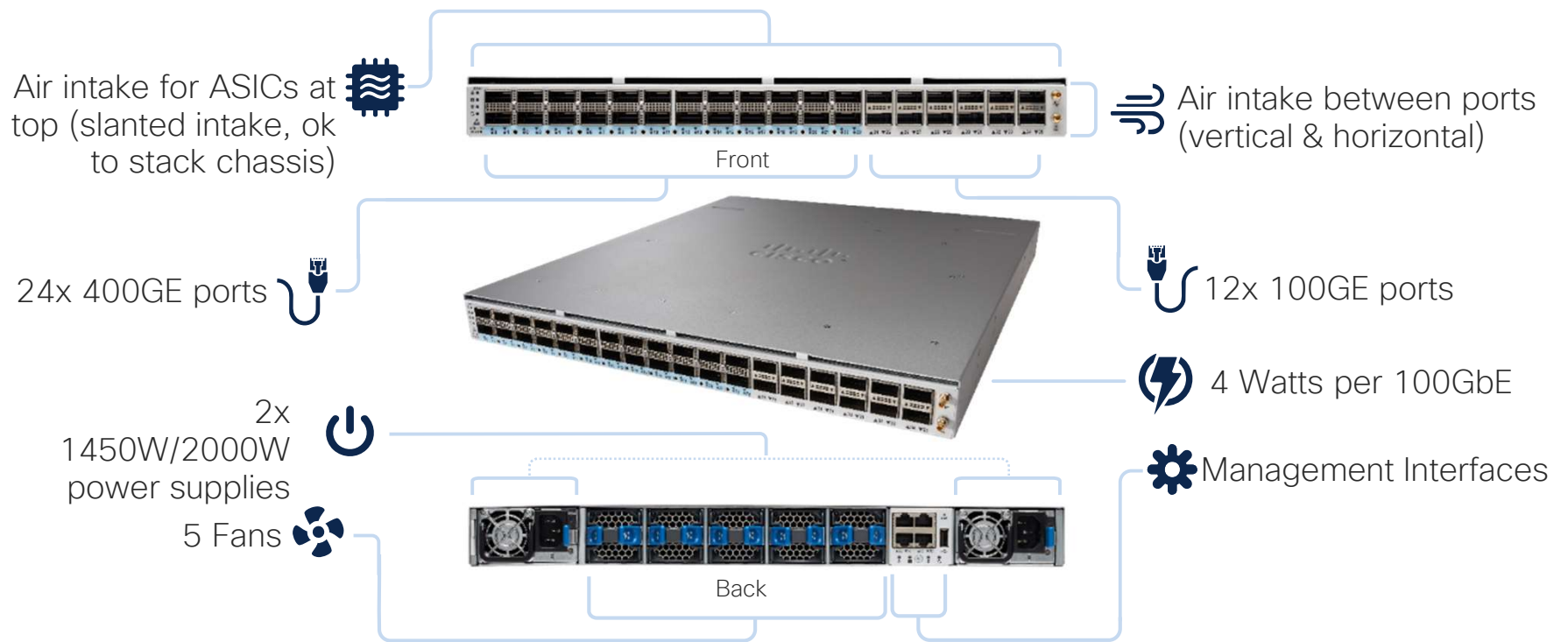
2x 1450W/2000W power supplies 

6 Fans 



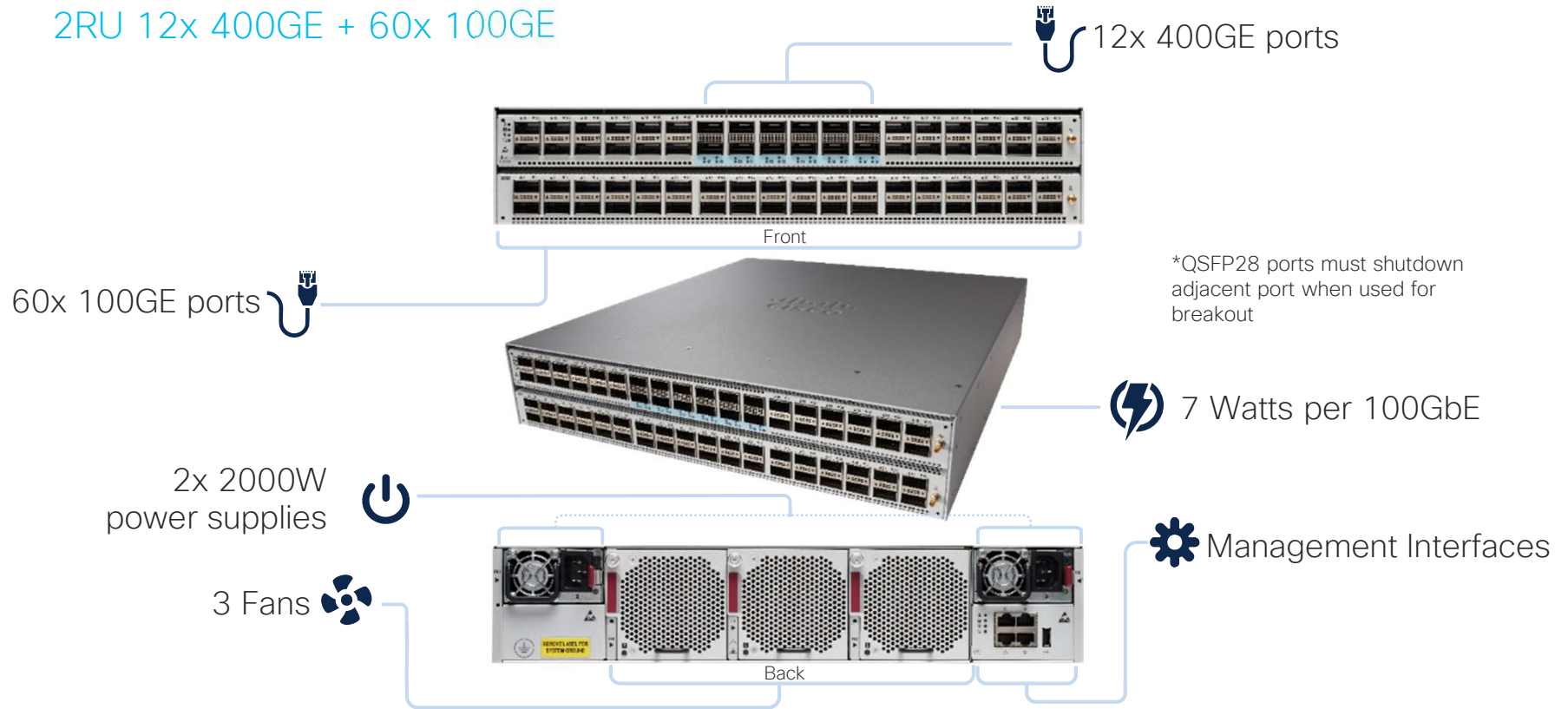
8201

1RU 24x 400GE + 12x 100GE



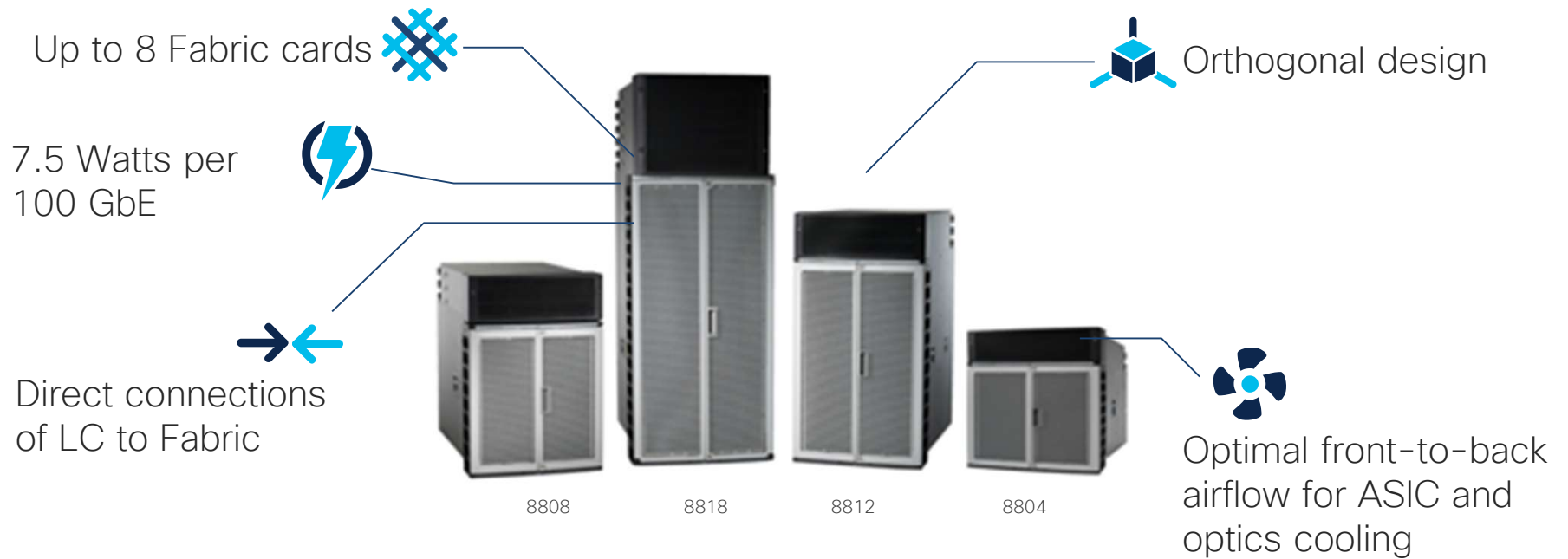
8202

2RU 12x 400GE + 60x 100GE



8800 Modular Systems

8804, 8808, 8812, and 8818



8800 Modular Systems

Common components for 8804, 8808, 8812, and 8818

Power supplies



- 60A 48V DC (4.2kW)
- 100A 48V DC (6.3 kW)
- AC & High Voltage DC (6.3 kW)

Route Processors (x2)



- 4-core Broadwell
- 32 GB

Line Cards



36x 400GbE QSFP56-DD(Q100)



36x 400GbE QSFP56-DD MACsec(Q200)



36x 400GbE QSFP56-DD(Q200)



34x 100GbE + 14x 400GbE(Q200)



48x 100GbE QSFP28 MACsec(Q100)

Small midplane for EOBC
(10G from RP to each LC)

8804

8808

8812

8818

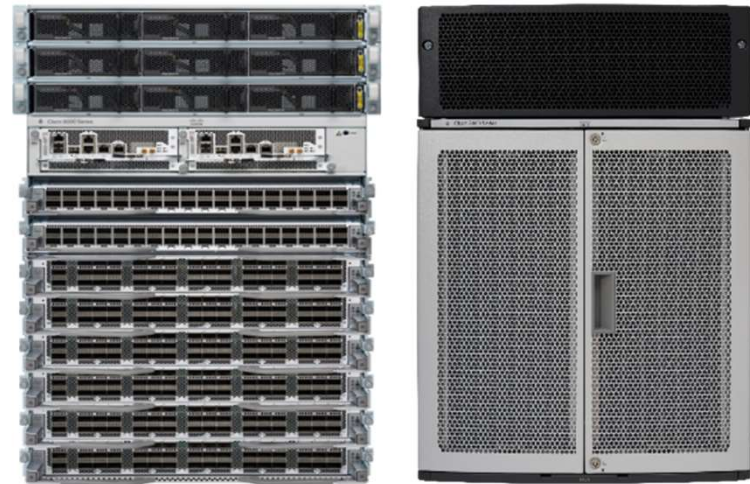
8804

- 57.6 Tbps in 10 RU
- 4 fan trays
- 2 Power Shelves (9 AC or 12 48V DC supplies)
- 4 Linecard slots
- Port density
 - 144 400GE ports
 - 576 100GE breakout ports
 - 192 QSFP28 ports



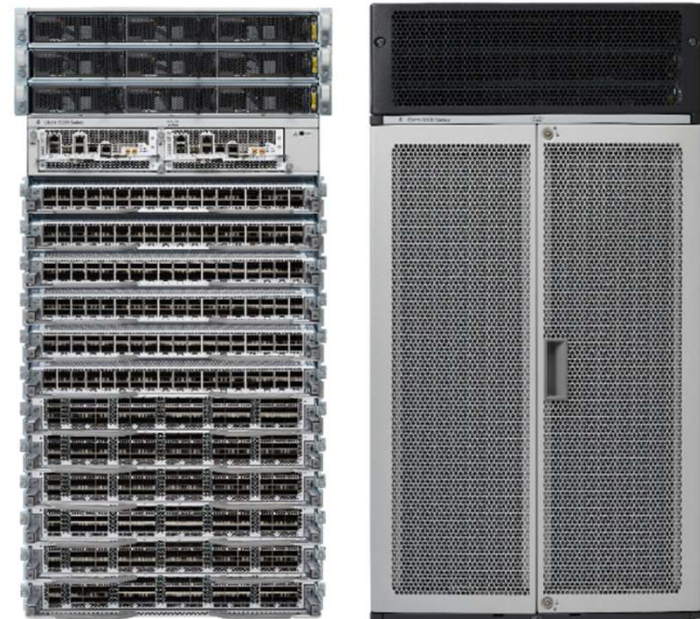
8808

- 115.2 Tbps in 16 RU
- 4 fan trays
- 3 Power Shelves (9 AC or 12 48V DC supplies)
- 8 Linecard slots
- Port density
 - 288 400GE ports
 - 1152 100GE breakout ports
 - 384 QSFP28 ports



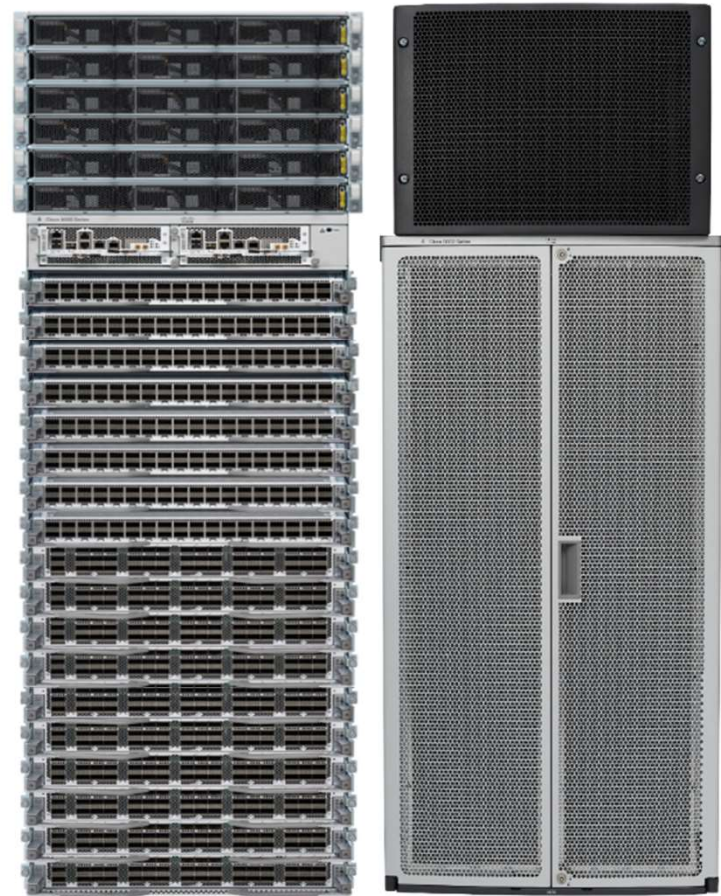
8812

- 172.8 Tbps in 21 RU (1/2 rack)
- 4 fan trays
- 3 Power Shelves (9 AC or 12 48V DC supplies)
- 12 Linecard slots
- Port density
 - 432 400GE ports
 - 1728 100GE breakout ports
 - 576 QSFP28 ports



8818

- 259.2 Tbps in 33 RU
- 4 fan trays
- 6 Power Shelves (9 AC or 12 48V DC supplies)
- 18 Linecard slots
- Port density
 - 648 400GE ports
 - 2592 100GE breakout ports
 - 864 QSFP28 ports



8800 Modular Systems

Switch Fabric

- Orthogonal direct-connect removes the need for a mid- and/or back- plane.
- Up to 8 Fabric Cards between linecards and fan trays
 - 48x 100GbE linecard requires 5 fabric cards for N+1 redundancy
 - 36x 400GbE linecard requires 8 Fabric Cards for N+1 redundancy
- Cisco Silicon ONE Q100 or Q200 ASIC in fabric mode
- Fabric cards are specific to each chassis and install vertically behind linecards



8800 Series

Linecards: Q200 base

36x QSFP56-DD 400GE
MACsec
(88-LC0-36FH-M)



36x QSFP56-DD 400GE
(88-LC0-36FH)



34x100GbE+14x400GbE
(88-LC0-34H14FH)



Software requirements	IOS XR	IOS XR	IOS XR
Interfaces	<ul style="list-style-type: none"> 36 QSFP56-DD ports Up to 144 ports of 100 GbE via breakout Supports QSFP+, QSFP28, and QSFP28-DD modules. 		<ul style="list-style-type: none"> 34 QSFP28 + 14 QSFP56-DD ports Up to 90 ports of 100 GbE via breakout & native Supports QSFP+, QSFP28, and QSFP28-DD modules.
Processor	4-core 2.4 GHz Intel Broadwell DE-NS CPU		
NPU	3 NPUs @ 4.8 Tbps line bandwidth		2 NPUs @ 4.5 Tbps line bandwidth
Memory	8GB per NPU or 24GB per LC High Bandwidth Memory (HBM)		8GB per NPU or 16GB per LC HBM
Chassis compatibility	8804, 8808, 8812, 8818		
MACsec	Yes	No	Yes(16ports 100GE only)
ASIC	Cisco Silicon One Q200 forwarding ASICs		

8800 Innovations - Summary

Cisco Silicon One

- Fully integrated for high bandwidth
- Run-to-completion
- 12.8T in 7nm
- Individual SerDes shutdowns
- Configurable power/perf

Large integrated router

- Fewer optical interconnects
- 4/8/12/18 slots to right-size

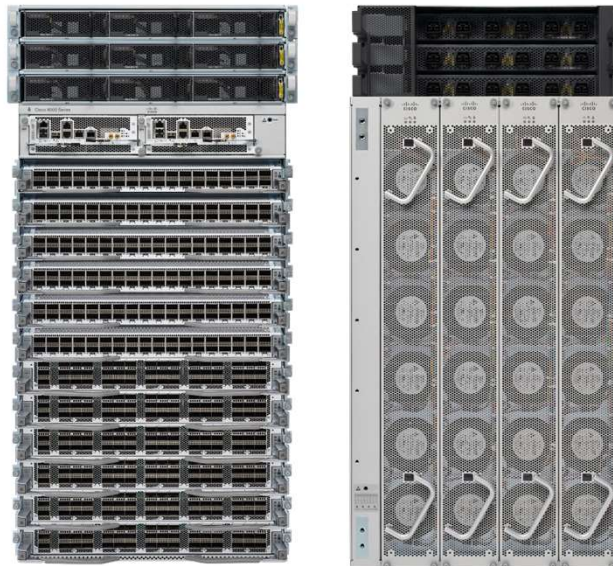
Power Delivery

- New PSUs - improved redundancy
- High max power capacity
- Enhanced internal distribution



Optics

- QSFP56-DD "3rd gen form factor"
- ZR+ offers network-level savings



Cooling

- Orthogonal design
- Large fans, 4 trays
- Advanced sw control
- Increased LC pitch

Fabric

- Efficient, fully scheduled

Line Cards

- Thermal design
- 2nd gen 14.4T - 40% lower power

Cisco 8000 Routers

Securing critical infrastructure



Trust begins in hardware

Anti-counterfeit and trust anchor infrastructure



Verifying trust: Network OS

Image signing and secure boot infrastructure



Maintaining trust at runtime

Run-time defense, encrypted transport, DDoS protection



Visualize and report on trust

Integrity measurement and verification infrastructure.

8+ years of CSDL devotion
30+ years of leadership



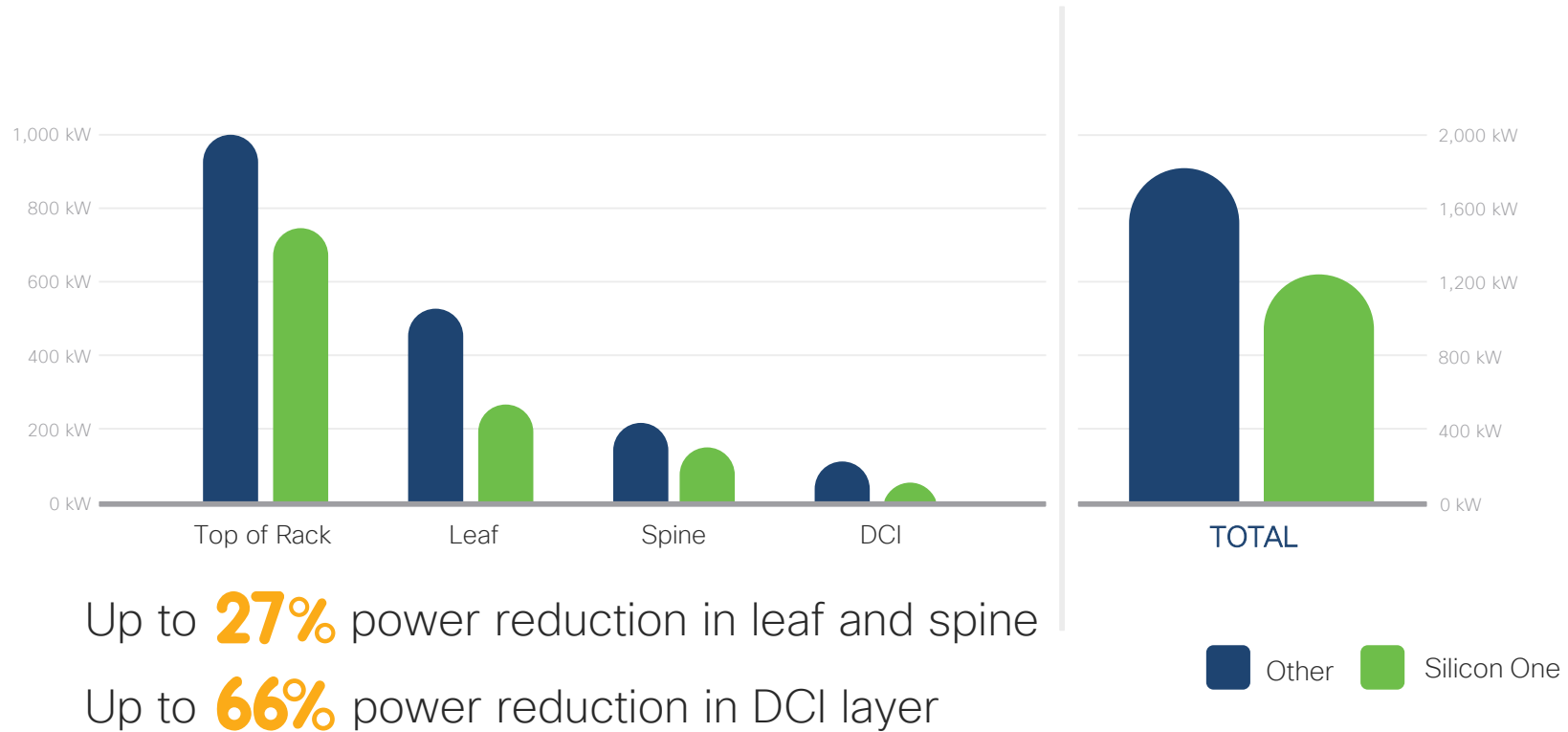
Protect your brand | Unlock new revenue | Reduce cost

Cisco 8000 and TCO Savings

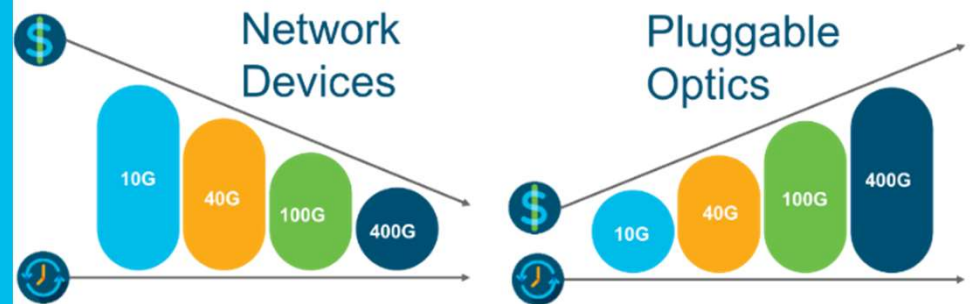
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Cisco 8000 optimized for cost savings



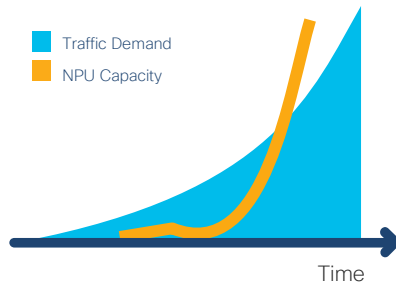
Cisco 8000 the catalyst for Routed Optical Network



Shifts in Economics and Technologies

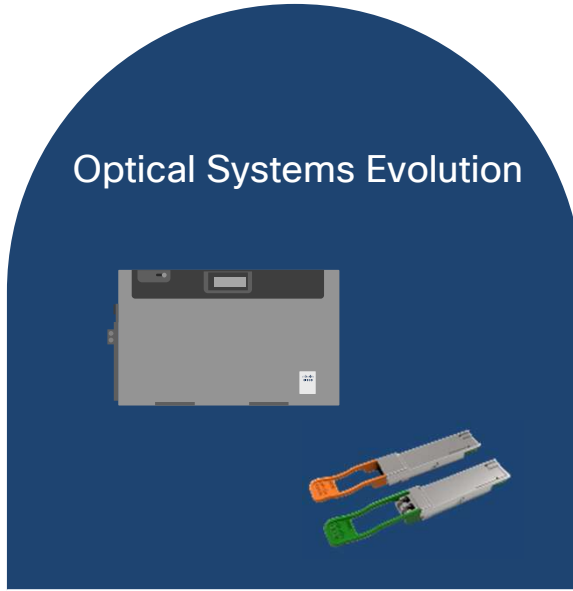
Optics and Routing

Routing Scale Evolution



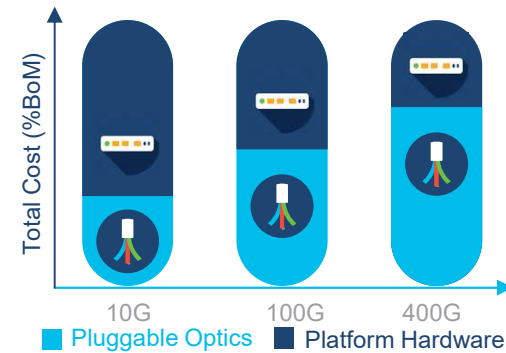
Router capacity outpaces projected traffic demand

Optical Systems Evolution



Chassis begin to be replaced by pluggable optics for short to medium distance applications

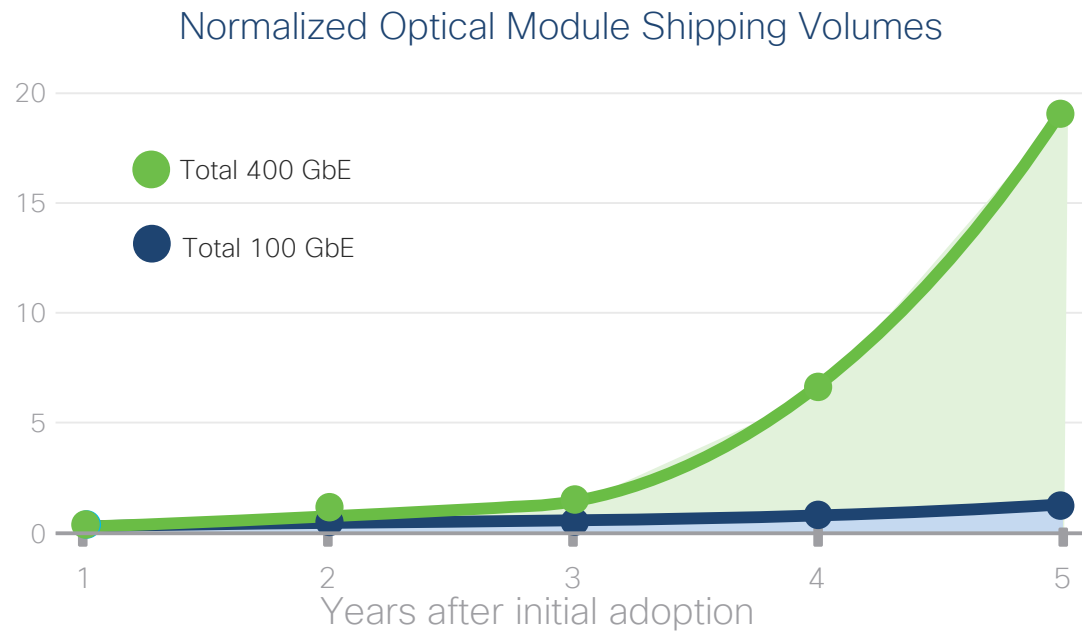
Shift in Economics



Optics cost becomes greater than router port cost

Cisco 8000 Series

400GE adoption



400GbE will grow at **20x** the rate of 100GbE

Challenges of the Layered Network

Better integration between IP+Optical is needed to improve efficiency and reduce complexity

Each layer treated individually

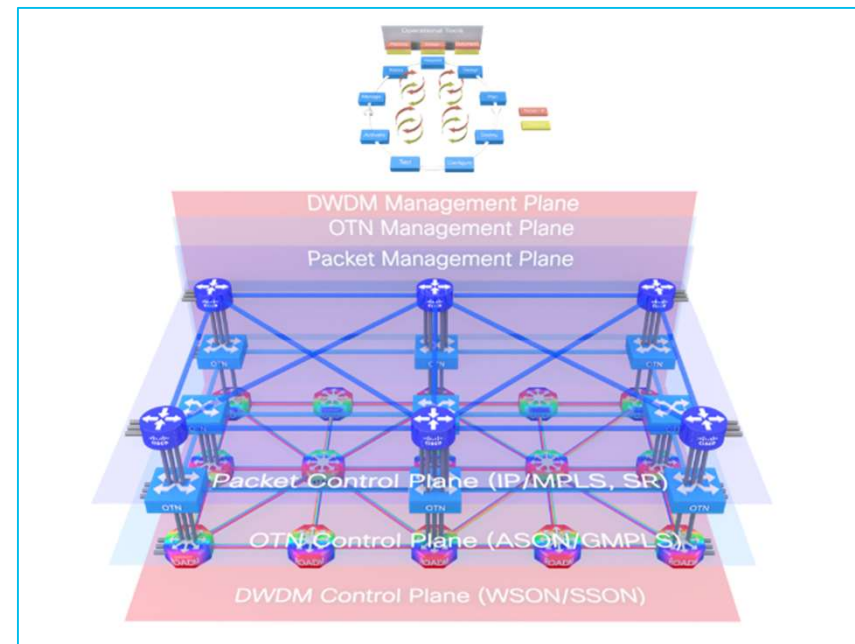
- Multiple control planes - IP/MPLS, GMPLS, WSON/SSON

IP can be as dynamic as is the transport layer

- Adjustable Data Rate, Modulation, Baud Rate, Spectrum, etc.

Operational lifecycle is complex

- Optical / OTN switching adds complexity



Advantages of a Simplified Network Architecture

Focus on services

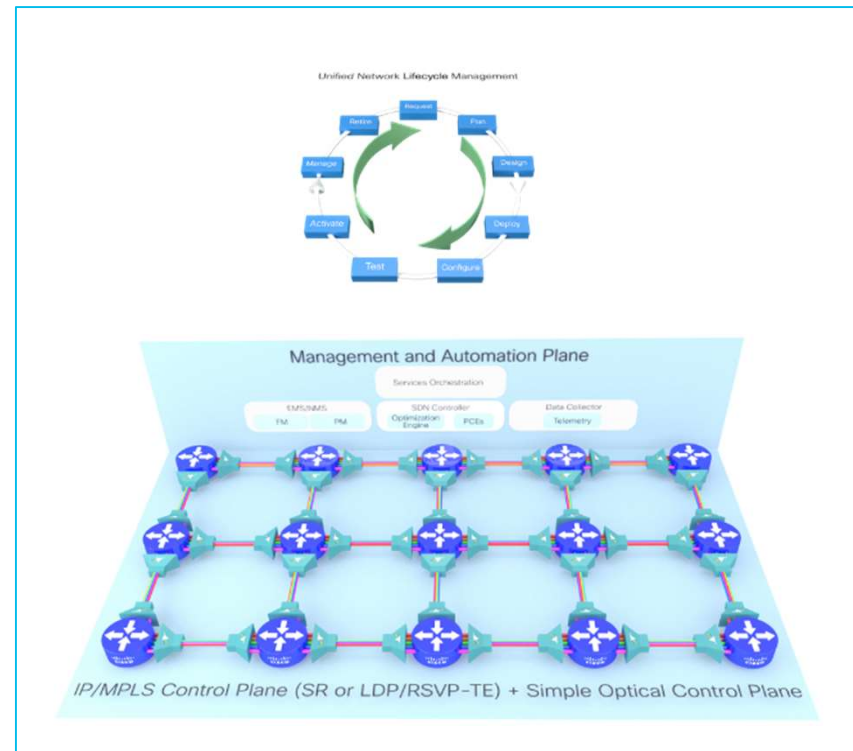
- De-layered architecture
- Simple point-to-point DWDM

Hop-to-hop optical network

- Reduces the optical distance – maximizes bandwidth/distance
- Zero port density trade off on routers via QSFP-DD
- 400Gig ZR/ZR+ DCO pluggables

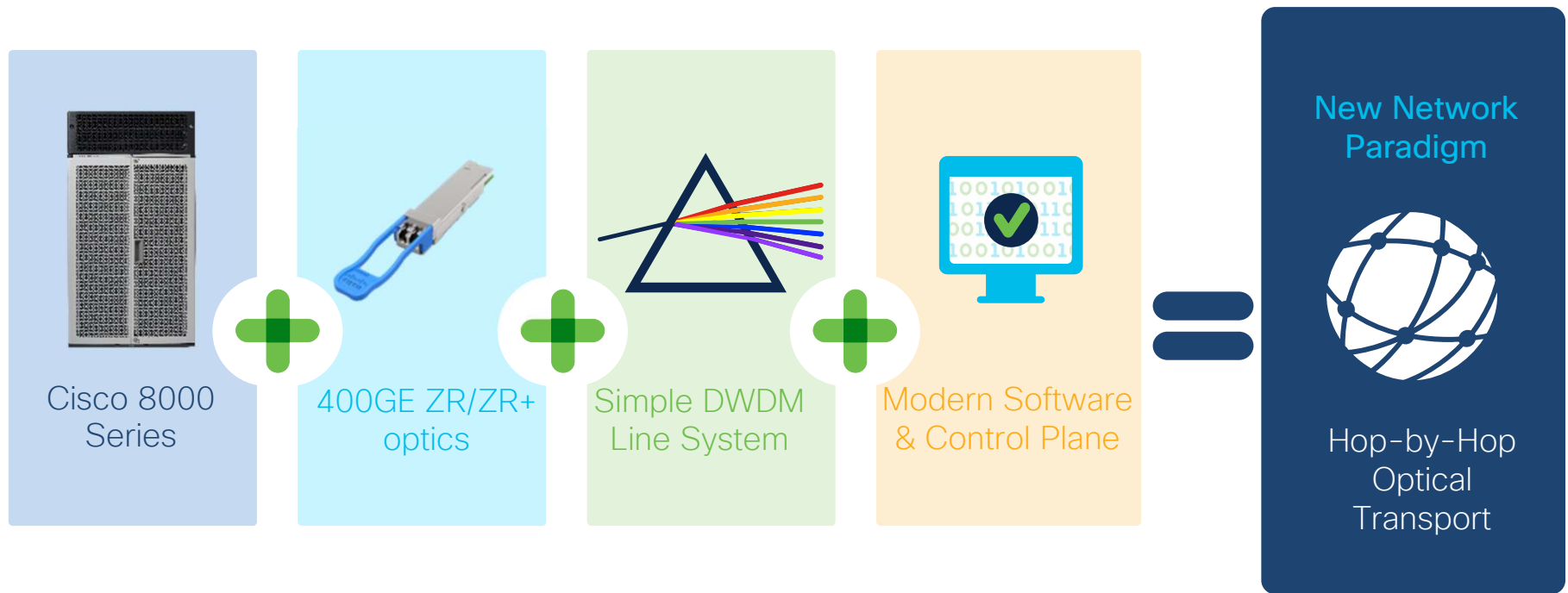
Simplified network lifecycle

- Planning, Design, Activation, Management, Troubleshooting, Restoration, etc.



Routed Optical Networking putting it all together

Estimated total TCO savings of 45%



Software **IOS XR**

Cisco IOS XR 7

Redefining software for better operations



Simple

- Optimized to reduce memory, downloads, and boot times
- Streamlined protocols with SR/EVPN
- Secure zero-touch rollout



Modern

- Open APIs
- Customizable software images
- Cloud-enhanced



Trustworthy

- Assess hardware and software authenticity at boot and runtime
- Immutable record of all software and hardware changes
- Real-time visibility of trust posture

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50% Less
Memory Footprint



50% Faster
Boot Times



40% Smaller
Image Sizes



40% Faster
Download

Cisco IOS XR 7

Cloud enhanced

Cisco Crosswork Data Gateway
(inside SP Network)

Network Services Orchestrator Situation Manager
Optimization Engine Health Insights and more...



IOS XR 7



Cisco
Crosswork Cloud



Cisco Crosswork
Network Insights

Visibility and intelligence to assess network routing health.



Cisco Crosswork
Trust Insights

High-fidelity measurement, auditing, verification, and enforcement of network hardware and software trustworthiness.



Cisco Crosswork
Qualification Environment **new!**

Automated and cloud-based environment to accelerate new software deployment.

IOS XR Software release 7.0.XX

IOS XR

7.0.11

- 8000 8 & 12-slot modular
- 36x400GE line card
- 48x100GE line card
- 8201 fixed
- L3 Routing (BGP & IGP)
- BGP PIC (core)
- 100G MACSec SW
- IPinIP decap
- Multicast (SSM)
- Health Checks
- QDD-400G-FR4-S
- ECMP
- QoS
- ACLs
- Netflow
- ERSPAN
- ECN
- PFC
- UDF
- Platform security
- Netconf/YANG
- ZTP & iPXIE



October CY19

IOS XR

7.0.12

- Segment Routing (LSR)
- FAT PW Label (LSR)
- MPLS (ASM)
- RSVP-TE (Midpoint)
- Dark bandwidth
- Entropy Label (LSR)
- RSVP-TE (Headend)
- Dark bandwidth
- IPv4 ERSPAN and IPinIP
- MPLS
- BGP-LU
- 6PE
- mLDP
- P2MP (LSR)
- MoFRR
- BGP FS
- NLRI types 1-6,11



March CY20

IOS XR

7.0.14

- 8000 18 Slot modular support
- 128-way ECMP Route Scale
 - 128K v4 and 128K v6
- Radius over IPv6
- Health Check – phase 2
- Show MPLS forward counters
- ERSPAN
 - Tunnel IP
 - Configure IP DSCP
 - GRE header sequence



August CY20

IOS XR Software release 7.2.XX

IOS XR

7.2.1

-
- Match DSCP [ipv4/ipv6] for fixed system
 - 64K mcast routes
 - Forwarding LAG L3 Unicast - Mixed Bundle



August CY20

IOS XR

7.2.12

-
- L2 Support (including QoS)
 - sFlow
 - IRB
 - DHCP Relay
 - IPv4/6 ACK Permit match display counters



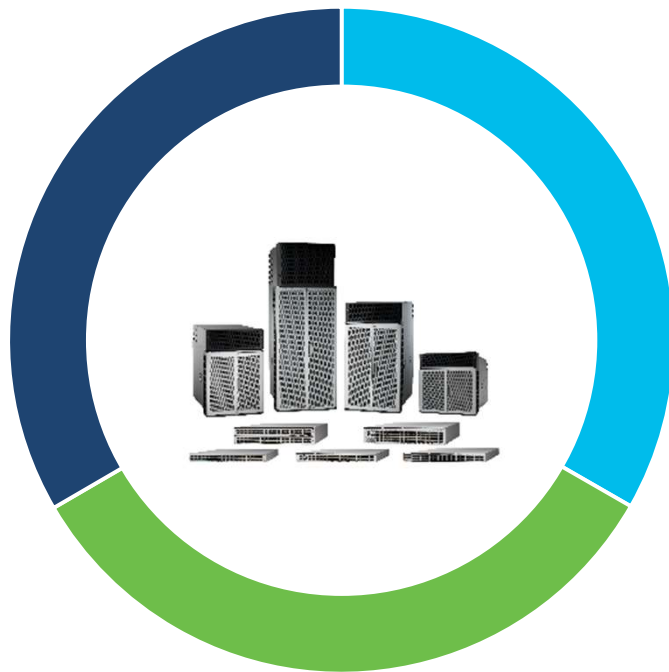
Sept. CY20

Open Software on Cisco 8000

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SONiC on Cisco 8000



SONiC Silicon One

- One Silicon, One Software, Multiple Use cases
- Cisco 8000 series for end-to-end positioning
- 400G DC Fabrics, DCI, Peering, Core & more



SONiC Ecosystem

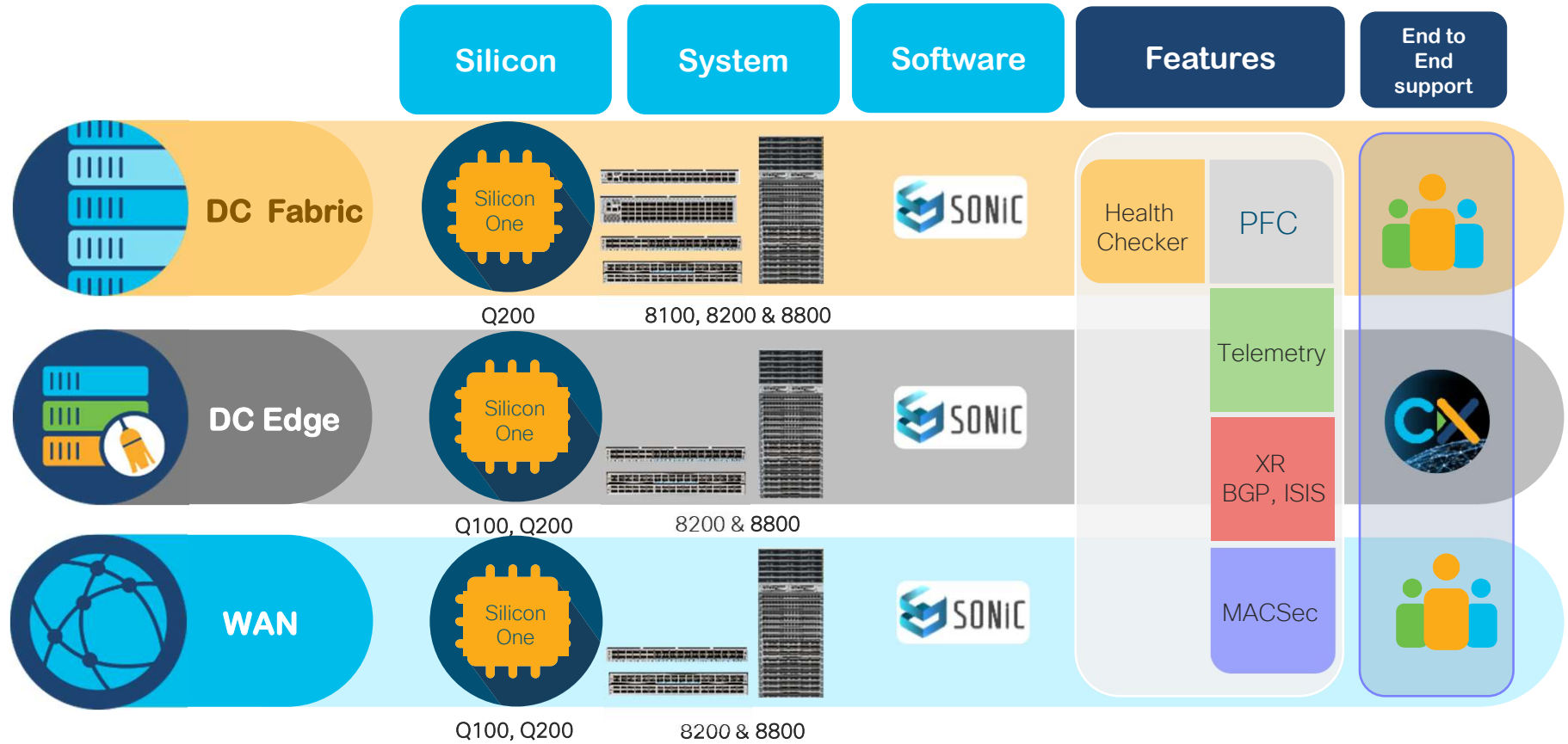
- XR stack to complement SONiC
- Value added open-source ecosystem
- Full stack support model



SONiC Availability

- Limited Availability on 8201
- 8101-32H: Q1 CY2021
- 8102-64H: Q1 CY2021
- 8201-32FH (HBM): Q1 CY2021
- 8808: Q1 CY2021

One Silicon, One Software - Multiple Use Cases



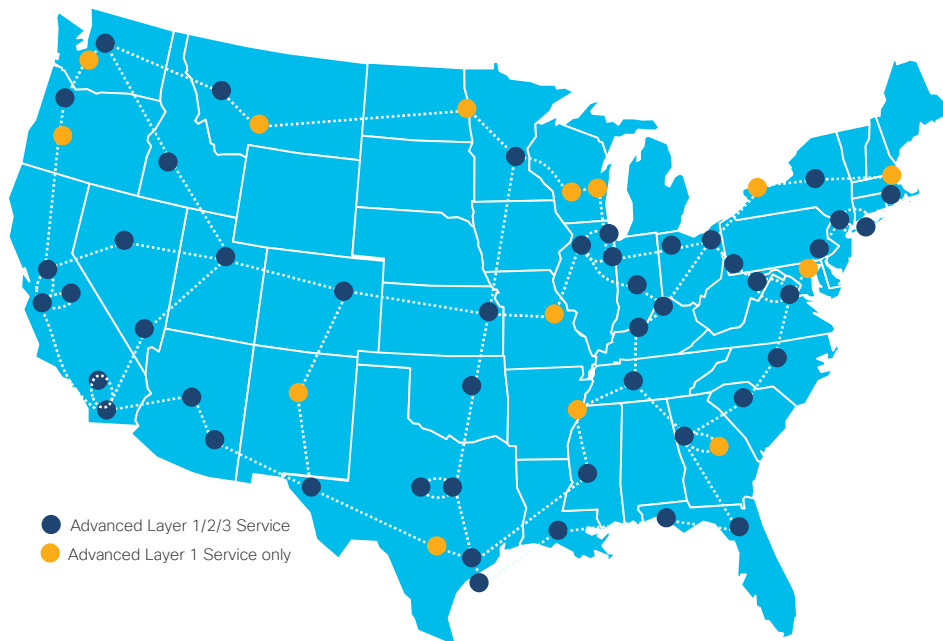
Cisco 8000

Customer Engagements

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- 9 wins with major SP customers: all placed orders
 - Large Tier 1 SP already deployed Cisco 8812 with live traffic in one of the large PoP's in EMEA
- Over 60 active customer engagements. Examples:
 - America: Three MSDC Cloud customers
 - America: Two large Cable customers & five large Telco customers
 - EMEA: Three large SP's
 - APJC: Six large SP's
- Two major live traffic deployments and 9 ongoing pilots

Cisco 8000 Series customer engagement: i2 Next Generation Infrastructure (NGI) Program



● Advanced Layer 1/2/3 Service
● Advanced Layer 1 Service only



400G Internet2 Network



30.4 TB/s of optical capacity with 15,700 miles of dark fiber capacity



7+ Petabytes of network traffic per day



320+ universities scientific & research facilities, data assets and HPC resources connected



100 countries

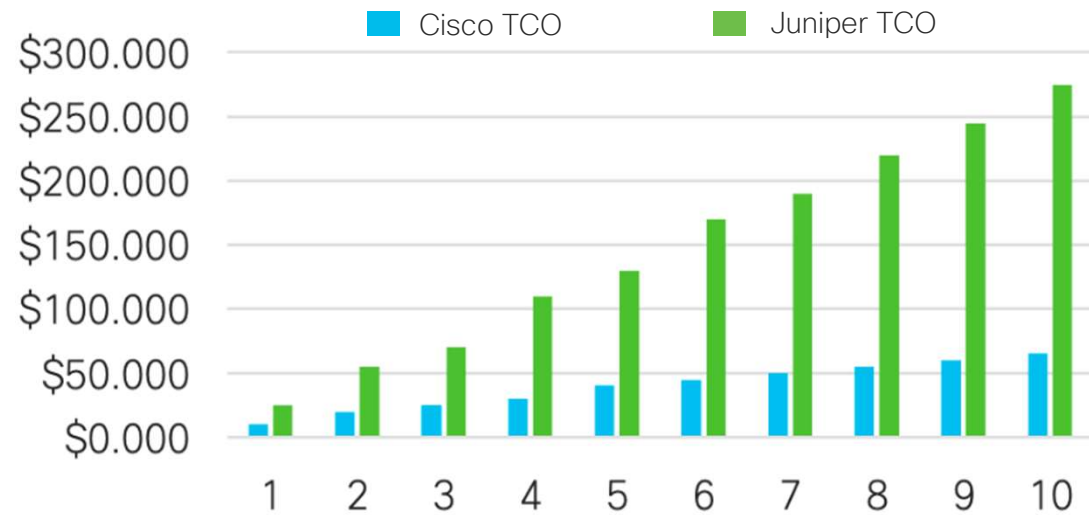


65 partner networks

i2 Proposed solution – cost savings

- 61x Cisco 8201 and 14x Cisco 8202 to upgrade the aging infrastructure
- \$94 OPEX savings per 100G/ year compared to the alternative

Colocation TCO			
	8201	MX10003	
Capex	\$0	\$0	
Year	w/CAPEX	w/CAPEX	Difference
1	\$7,142	\$27,382	\$20,241
2	\$14,283	\$54,765	\$40,482
3	\$21,425	\$82,147	\$60,723
4	\$28,566	\$109,530	\$80,964
5	\$35,708	\$136,912	\$101,205
6	\$42,849	\$164,295	\$121,446
7	\$49,991	\$191,677	\$141,687
8	\$57,132	\$219,060	\$161,927
9	\$64,274	\$246,442	\$182,168
10	\$71,416	\$273,825	\$202,409



\$94 OPEX savings per 100G per year

Cisco 8000 - Network Infrastructure Award Winner

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<https://f2ff.jp/award/winner/interop-2020/?lang=en>

Cisco 8000 Routers



Polling Questions

Cisco 8000 Series Roadmap

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Modular Systems Shipping & Roadmap

48x 100GbE (MACsec)
8800-LC-48H

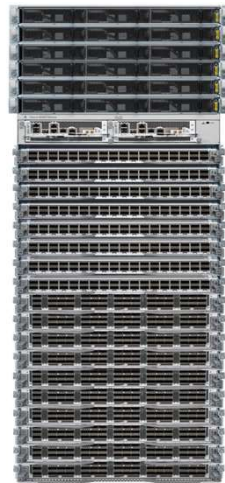


8812

36 x 400GbE
8800-LC-36FH



8808



8818

FC8-2



36x400GbE
88-LC0-36FH



36x400GbE (MACsec)
88-LC0-36FH-M



FC18-2



8804 w/ FC4-2

34x100GE+ 14x400GbE
88-LC0-34H14FH



In Production

Q2 CY2021
(7.3.15)

Q3 CY2021
(7.3.2)

Q3 CY2021
(7.3.3)

Fixed Systems Shipping & Roadmap

12x400GbE + 60x100GbE



8202

32 x 400GbE
with HBM*



8201-32FH

64 x 100GbE



8101-64H w/ XR

64 x 100GbE



8101-64H-O

32 x 100GbE



8101-32H w/ XR

10G/25G MPA
100G MPA
400G MPA

24x400GbE + 12x100GbE



8201

32 x 100GbE



8101-32H-O

32 x 400GbE Mono

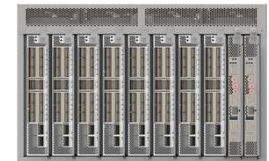


8101-32FH

32 x 400GbE
with HBM & MACsec



8201-32FH-M



8608 Centralized

In production

Q2 CY2021

Q3 CY2021

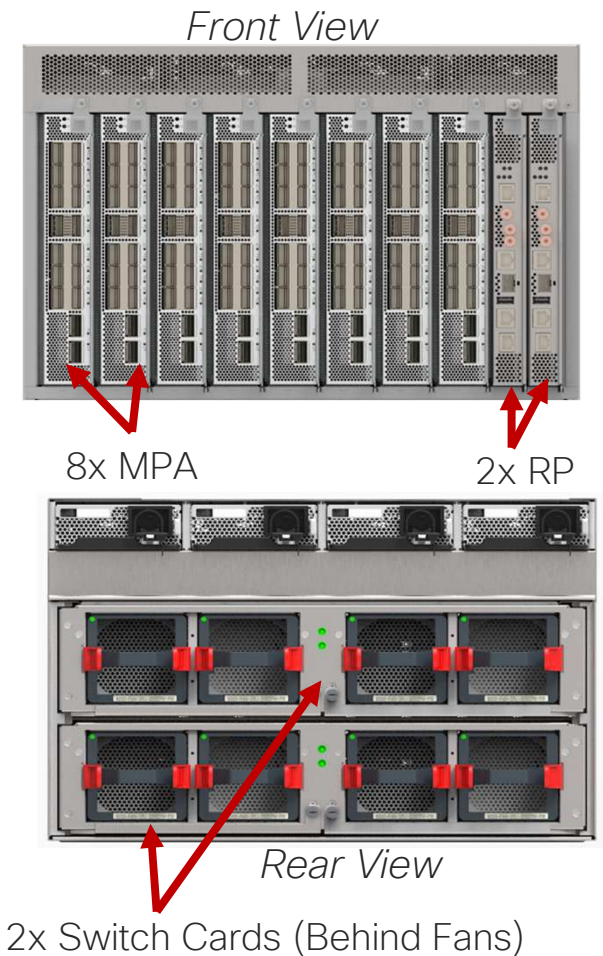
Q1 CY2022

Q2 CY2022

8608 Centralized Overview

- Q200 based 12.8T Unified Centralized platform (7RU)
- Redundant Active/Standby RPs & Switch Cards
(*CPU, NPU & LC Redundancy with no BW reduction*)
- Two variants of MPAs:
 - Redundant : MPAs which works in a single or dual SC system
 - Non-Redundant : Low cost 100G/400G MPAs work with 1xSC only
- 8 x MPAs :1.6T per slot
 - Combo:16x100G or 8x100G+2x400G (16 front panel ports)
 - 4x400G
 - 28x10/25/50G
 - PLE
 - Edge MPAs
- Max power (no optics): 1.6KW-3.2KW

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IOS XR Software release 7.0.XX

IOS XR

7.0.11

- 8000 8 & 12-slot modular
- 36x400GE line card
- 48x100GE line card
- 8201 fixed
- L3 Routing (BGP & IGP)
- BGP PIC (core)
- 100G MACSec SW
- IPinIP decap
- Multicast (SSM)
- Health Checks
- QDD-400G-FR4-S
- ECMP
- QoS
- ACLs
- Netflow
- ERSPAN
- ECN
- PFC
- UDF
- Platform security
- Netconf/YANG
- ZTP & iPXIE



October CY19

IOS XR

7.0.12

- Segment Routing (LSR)
- FAT PW Label (LSR)
- MPLS (ASM)
- RSVP-TE (Midpoint)
- Dark bandwidth
- Entropy Label (LSR)
- RSVP-TE (Headend)
- Dark bandwidth
- IPv4 ERSPAN and IPinIP
- MPLS
- BGP-LU
- 6PE
- mLDP
- P2MP (LSR)
- MoFRR
- BGP FS
- NLRI types 1-6,11



March CY20

IOS XR

7.0.14

- 8000 18 Slot modular support
- 128-way ECMP Route Scale
 - 128K v4 and 128K v6
- Radius over IPv6
- Health Check – phase 2
- Show MPLS forward counters
- ERSPAN
 - Tunnel IP
 - Configure IP DSCP
 - GRE header sequence



August CY20

IOS XR Software release 7.2.XX

IOS XR

7.2.1

-
- Match DSCP [ipv4/ipv6] for fixed system
 - 64K mcast routes
 - Forwarding LAG L3 Unicast - Mixed Bundle



August CY20

IOS XR

7.2.12

-
- L2 Support (including QoS)
 - sFlow
 - IRB
 - DHCP Relay
 - IPv4/6 ACK Permit match display counters



Sept. CY20

IOS XR Software release 7.3.XX

IOS XR

7.3.0

-
- Modular Systems
 - mFIB scale 64K routes
 - Fixed Systems
 - mFIB scale 48K routes
 - Local Span
 - Charter deployable RPKI
 - 400G AOC 30m
 - 2x100G LR4

Jan. CY21

IOS XR

7.3.1
Core LSR

-
- SR FlexAlgo ISIS
 - SR FlexAlgo OSPF
 - SR PM (TWAMP Lite)
 - SR DPM
 - MPLS CsC
 - Timing - SyncE
 - LDPoRSVP
 - mLDP LFA FRR

Feb. CY21

IOS XR Software release 7.3.XX

IOS XR

7.3.15

- L2VPN Pseudowire / VPWS
- L3VPN v4/v6 -Options A&C
- BGP PIC Edge Global Routing with Unipath
- BGP add-path type per Nbr control instead of global control
- Bundle counters for capacity display
- ISIS Cost Fall back enhancements
- ISIS Conditional static anycast route advertisement
- IPv4/6 ACK Permit matches display counters
- 8000 DC-100 PSU
- uRPF - lose mode
- mLDP LFA FRR
- SR Flex Algo
- SR PM
- Modular Systems
 - 120K mcast routes
- Carrier Supporting Carriers (CSC)
- CFM: L2 AC: down MEP
- CFM: L2VPN: up MEP
- BGP FS
 - NLRI types 7-10,12
 - Type 10 v4 only

April. CY21

IOS XR

7.3.2

- VPLS
- 1588v2 2008 Default profile on all interfaces
- ITU G.8275.2
- PTP Asymmetry correction
- CFM on Bundle Member Link for connectivity check
- 4x100G FR

Sept. CY21

Cisco 8000 Routers

IOS XR 7.5.x software features

IOS XR

7.5.1

Core LSR, Peering, Aggregation

- SRv6(Fmt1) LSR
- SRv6(uSID) LSR
- SRv6(uSID) Services
- SRTE Per Flow Steering
- SRTE IGP per prefix automated steering
- SRTE with TiLFA
- SRTE IGP Per Prefix Manual Steering
- SR-PCE



Nov CY21

Cisco 8000 Routers

IOS XR 7.6.x and beyond software features

IOS XR

7.6.1 and beyond
Core LSR, Peering, Aggregation

-
- SRv6(Fmt1) Services
 - EVPN Single Multihomed
 - 802.1X
 - REP-AG/MSTP-AG
 - G.8032
 - PW-HE
 - Lawful Intercept
 - L2 Multicast
 - EVPN SRv6 Services
 - IGMP/MLD Snooping
 - IGMP Snooping(VPLS)
 - uRPF Strict
 - BGP QPPB
 - BGP PA
 - P2MP TE Edge
 - Multicast over BVI
 - Cloud SPAN
 - BGP PIC Edge – MPLS/VRF
 - EVPN Single Homed
 - Ethernet Link OAM-Remote Loopback
 - **SRTE Services – IPv4/v6, L3VPN, L2VPN, VPLS**
-



2H CY22

Optics Roadmap

7.0.11	7.0.12	7.2.1	7.3.1
<ul style="list-style-type: none"> • 400G <ul style="list-style-type: none"> • QDD-400G-CU1M • QDD-400G-CU2M • QDD-400G-FR4-S • QDD-400G-LR8-S • 2 x100G <ul style="list-style-type: none"> • QDD-2x100G-CWDM4 • QDD-2x100G-SR4 • 100G <ul style="list-style-type: none"> • QSFP-100G-SM-SR • QSFP-100G-LR4-S • QSFP-100G-CWDM4-S • QSFP-100G-SR4-S • 40G <ul style="list-style-type: none"> • QSFP-4x10G-LR-S (4x10G BO) • QSFP-40G-SR4-S (4x10G BO) 	<ul style="list-style-type: none"> • 400G <ul style="list-style-type: none"> • QDD-400G-DR4-S 	<ul style="list-style-type: none"> • 400G <ul style="list-style-type: none"> • QDD-400-CU2.5M • QDD-400-CU3M • QDD-400G-AOC1M • QDD-400G-AOC2M • 100G <ul style="list-style-type: none"> • QSFP-100G-ER4L-S • QSFP-100G-FR 	<ul style="list-style-type: none"> • 400G <ul style="list-style-type: none"> • QDD-400G-AOC15M • QDD-400G-ZR-S • QDD-400G-ZRP-S • QDD- 4x100G-FR • 2 x100G <ul style="list-style-type: none"> • QDD-2X100G-PSM4-S • QDD-2x100G-LR4-S • 100G <ul style="list-style-type: none"> • QSFP-100G-CU1M • QSFP28-100G-FR-S • QSFP-100G-AOC • 40G <ul style="list-style-type: none"> • QSFP-40G-SR4-S • QSFP-4X10G-LR-S • QSFP-H40G-AOC

The Cisco difference



Cisco 8000 Positioning and Value Propositions

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Cisco 8000 Routers

Positioning



Key Features

- Up to ~260Tbps
- 400GbE Optimized with support for Terabit ports
- Fixed and Modular systems
- IP+Optical capabilities with 400G ZR/ZRP and 100G ZR*



Target Use Cases

- Core LSR
- Cloud Aggregation
- DC ToR/ Leaf
- SP Aggregation
- Peering



Value Propositions

- Unprecedented scale & performance
- Trusted SW & HW platform
- Programmability accelerates feature velocity to unlock customer-led innovation
- Fabric redundancy without compromise
- New silicon architecture ensures Cisco standard platform longevity

Cisco NCS 5500 Routers

Positioning



Key Features

- Up to ~154Tbps
- 100G Optimized (NCS-55) with upgradeability to 400G (NCS-57)
- Interface speed support from 1G to 400G
- IP+Optical capabilities with CFP2-DCO (200G), 400G ZR/ZRP and 100G ZR*



Target Use Cases

- SP Aggregation (Mobile BH, Cable/RPHY, Wireline)
- SP Peering
- Core LSR
- Cloud Aggregation
- SP Data Center
- Enterprise WAN



Value Propositions

- Mature feature set enables Broad uses case deployment
- Investment protection for existing installed base
- Wide range of HW options for both Fixed and Modular chassis
- Optimized TCO for mixed port configurations



Cisco 8000 Routers

Positioning Analysis for Core LSR and Cloud Aggregation

	Remarks	Cisco 8000 Series	NCS 5500 Series
Existing Customer – Brownfield	<ul style="list-style-type: none"> Customer already certified and qualified the NCS5500 		✓
	<ul style="list-style-type: none"> Customer looking to transition from the CRS/NCS6K/ASR9K or require 14.4T per slot capacity or 400GE fixed 	✓	
Existing or New Customer – Greenfield	Remarks		
	<ul style="list-style-type: none"> Evaluate opportunity with BU PLM: use case, density, features, platform longevity 	✓	✓
Competing against 14.4T/slot high density products from Arista or Juniper	Remarks		
		✓	

Cisco 8000 Routers

Positioning Analysis for Data Center ToR, Leaf & Spine

	Remarks	Nexus	Cisco 8000 Series
Existing or New Customers – Brownfield or Greenfield	<ul style="list-style-type: none">Enterprise Customer looking for ACI compatible DC solutions		
	<ul style="list-style-type: none">Web Scale customers looking to take advantage of Cisco Silicon One based high performance, deep buffered, programmable and power efficient solutions		




































Competitive

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Service Provider Routing

Competitive comparisons

	 Arista	 Nokia	 Huawei	 Juniper	 Cisco
Portfolio Breadth					
End-to-end Architecture					
Innovation & Thought Leadership					
SW Feature Richness					
SP Incumbency					
Network Automation & Telemetry					

Cisco 8000 Software Licensing

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Cisco 8000 Software Licensing

Flexible consumption model (FCM)

What is FCM?



- New IOS XR capability
- Software licenses used to add capacity as needed
- Simplified license tracking

How does FCM work?



- Deploy router with minimum software fill-rate
- Easily add capacity as demand increases
- Global network visibility

Why use FCM?



- Reduced upfront capital and network-wide pooling
- Software innovation
- Investment protection
- Includes automation tools

Why is FCM better?

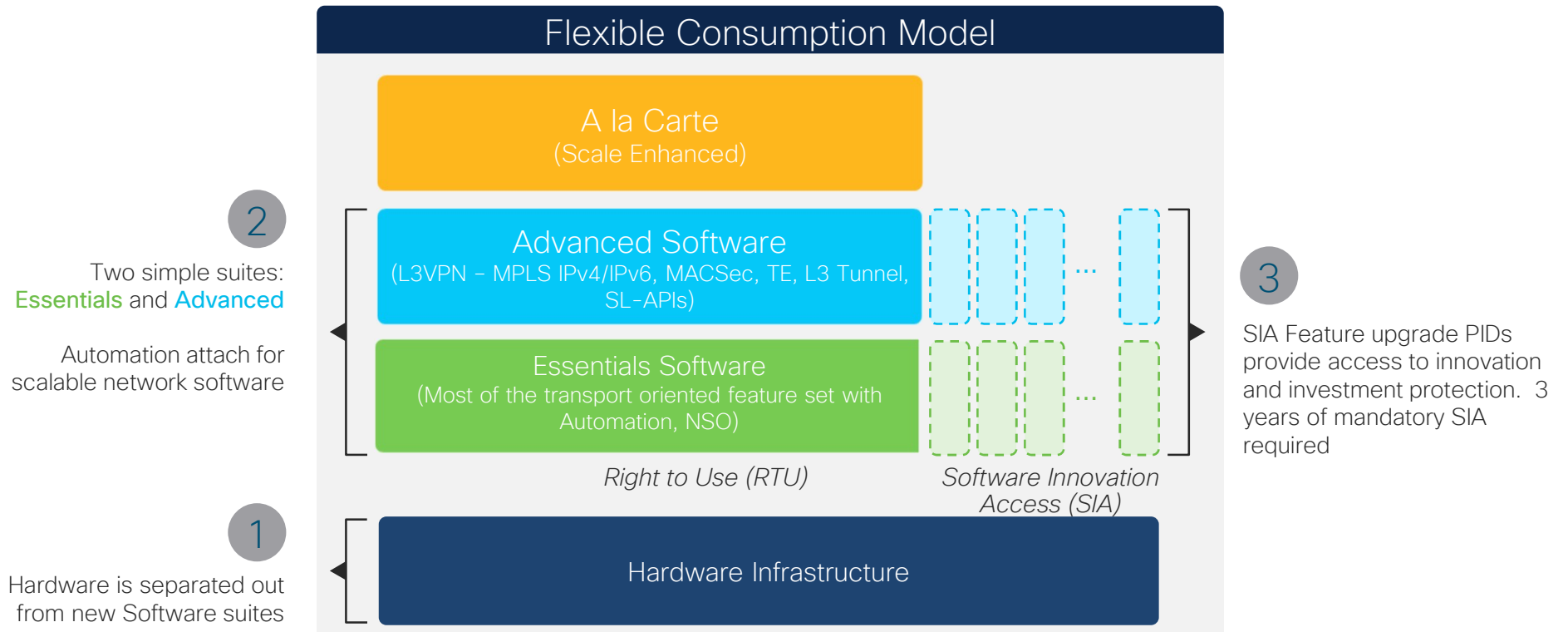


- On-going software innovation keeps IOS XR software cutting edge
- Only Cisco has network-wide pooling, license portability, more visibility

Cisco 8000 requires both Right-to-Use (RTU) perpetual and Software-Innovation-Access (SIA) subscription-based licenses

Cisco 8000 Software Licensing

Flexible consumption model (FCM)

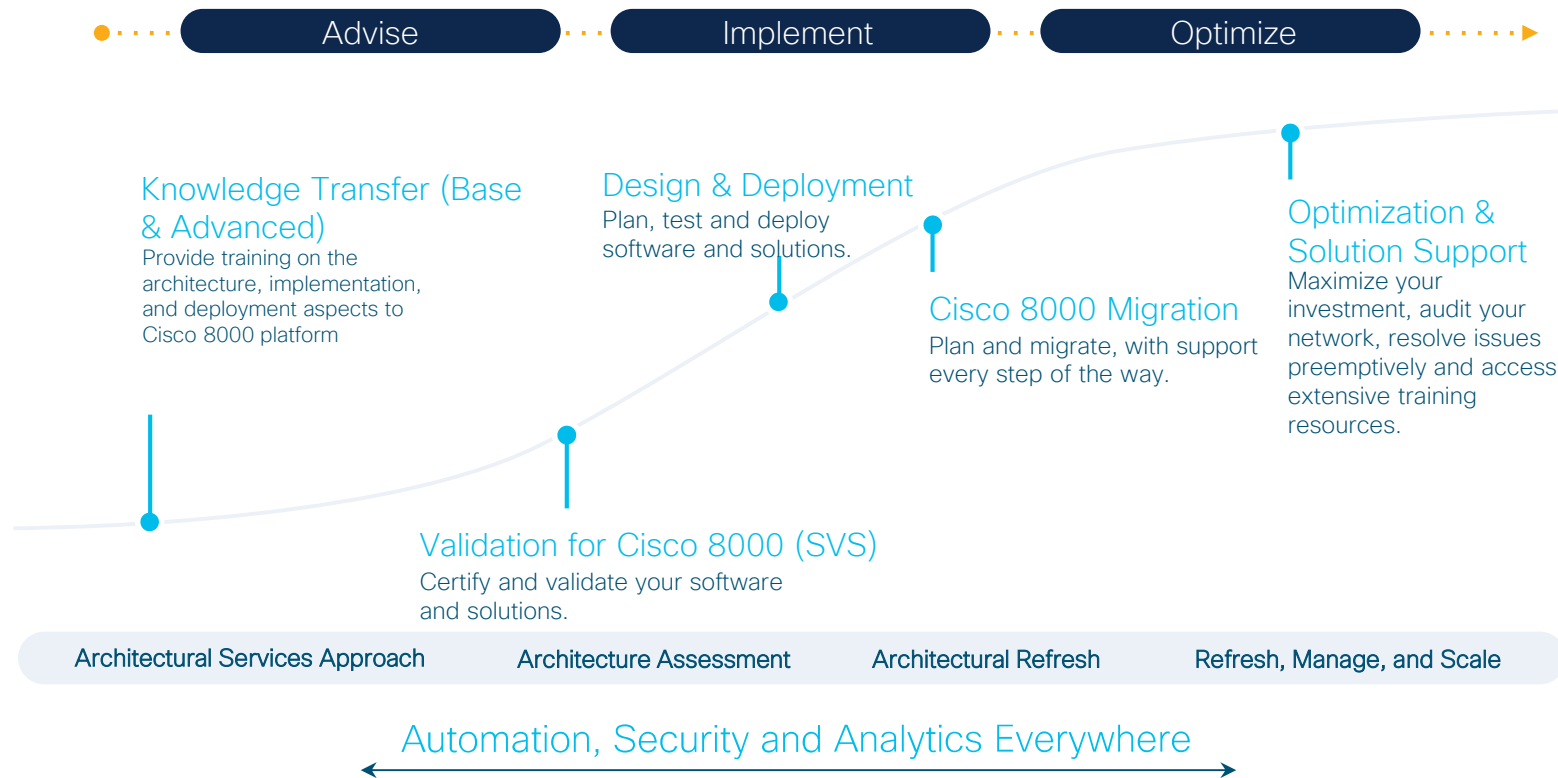


CX Offering for Cisco 8000



Customer Experience Lifecycle for Cisco 8000

Delivering expert guidance at every stage of your technology journey



CX Offers for Cisco 8000 Routers



Advise and Implement

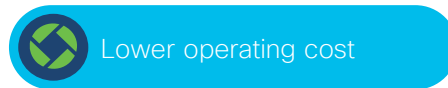
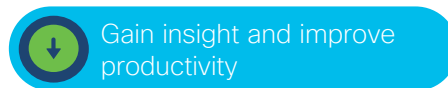
- SP Route and Switch Advise and Implement Service (Cisco 8000 release)
- Network Migration Service Update (Cisco 8000 release with Automation)
- Solution Validation Service Update (with Cisco 8000 capability)
- Continuous Automation and Validation Testing (with Cisco 8000 capability)
- Knowledge Transfer Quickstart (Base) for Cisco 8000
- Knowledge Transfer Quickstart (Adv) for Cisco 8000

Optimize

- Cisco Business Critical Services for Cisco 8000

Support Services:

- SP Base
- SmartNet Total Care
- Partner Support Service
- SP Software Support
- Solution Support



Q & A



