Cisco NASPO ValuePoint Cloud Solutions Overview

Cisco Cloud Solutions — *A secure cloud platform for all NIST service models.*

The Cisco Cloud Portfolio is built on validated architectures, innovative infrastructure solutions, and best practices. Cisco can help agencies provide the best combination of Cisco powered cloud services. Cisco Services for Cloud Strategy, Management, and Operations can work closely with agency personnel to enable agencies to become a trusted broker of IT services, progress on their journey to the cloud, and get there quickly and efficiently.

The Cisco Collaboration portfolio provides integrated collaboration capabilities, including IM, presence, voice, video, conferencing, and content sharing across devices for every aspect of an organization. The Cisco Collaboration Architecture is built on an integrated and open platform that embraces mobility, video, and cloud. This architecture supports anytime, anywhere collaboration among employees, citizen customers, and partners. In addition to reducing the complexity of the IT environment, the collaboration products offer tangible benefits in the way of decreased costs, increased efficiency, and more innovation. The Cisco portfolio allows employees to choose the best collaboration option for each situation. IT can integrate Cisco products within existing environments and technology and benefit from flexible implementation options, including cloud and on-premises, for speed and agility in deployment.

Cisco Cloud — **Flexible Consumption Choices**

A rich variety of cloud consumption models are available in our proposal. Cisco offers a comprehensive set of market-leading technologies and services for faster IT and cloud innovation. Using our experience working with many customers worldwide, we can help agencies build and manage cloud deployments. Our solutions combine our extensive experience, knowledge, and best practices with our constantly expanding portfolio of cloud offerings
(**Table 1**).

Table 1. A Diverse Array of Cisco Cloud Models Available to Meet Specific Needs

Cisco Cloud Offering	Cloud Service Model	Deployment Models	Location
Metapod	IaaS	Private, Hybrid	Customer Premises
WebEx	SaaS	Public, Community	Service Provider
Spark	SaaS	Public	Service Provider
Cloud Email Security	SaaS	Hybrid	Service Provider
Cloud Web Security	SaaS	Hybrid	Service Provider
Meraki	SaaS	Hybrid	Service Provider
Tropo	PaaS	Public	Service Provider
Cisco Energy Management	SaaS	Public	Service Provider
Cloud Consumption as a Service	SaaS	Public	Service Provider

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Cisco provides a highly flexible platform for delivering the powerful capabilities that organizations require today to improve the delivery of digital services to their customer citizens. Cisco is a proven partner supporting agencies in their journey to the cloud. Customers working with Cisco to plan, build, and manage their cloud initiatives have reduced TCO by more than 50 percent, enabled more efficient resource utilization, reduced TCO of collaboration applications by 15 to 23 percent, and accelerated revenue attainment through new organization models. Our strategy provides industry leading perspective and expertise that can significantly increase cloud implementation and adoption success. As a valued Strategic Partner to the State of Utah and NASPO ValuePoint, we are pleased to provide our proposal and we look forward to continuing our strategic relationship in the future.