



# A single source for a smarter cloud journey.

Experience the combined power of Cisco and Microsoft, a partnership that embodies the heart and mind of global organizations.



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# Network transformation: If not now, when?

Connect, protect, and consume with the help of trusted advisors.

“If not now, when?” That’s the reality of cloud migration. And the more you rely on the cloud, the more a strategic cloud network plan is a necessity. That’s why Cisco and Microsoft are showing up together—to meet you wherever you are in your cloud journey. We’re partnering to help you create the right plan for cloud migration, and to make sure the transition is easy.

By reducing complexities and taking the risk out of decision making, you can confidently build your networking plan, discover and transact seamlessly, and secure your hybrid cloud environment.



## Cloud at Scale

Put advanced solutions to work, and extend the private network to multi-cloud.



## Anywhere Access

From the data center, enterprise sites, and devices, deploy and accelerate user adoption.



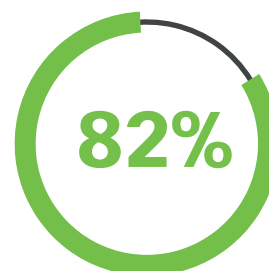
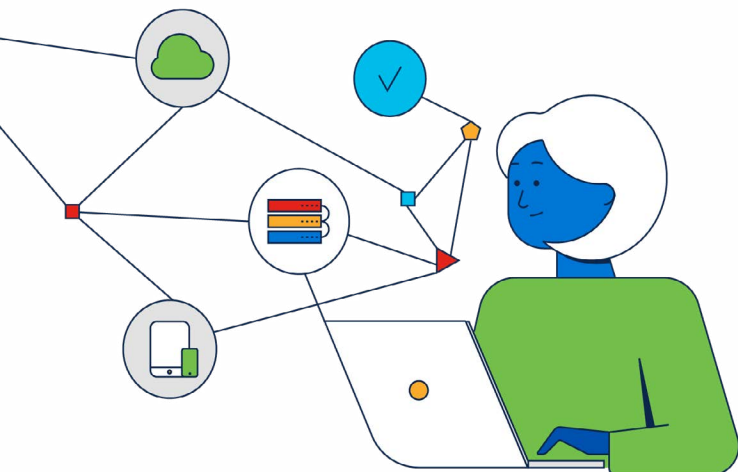
## Top-tier Connectivity

More network speed, security, and reliability across your network.



## One Way to Manage

A centralized way to review and implement all cloud services, and get to multi-cloud faster.



of large enterprises have a hybrid cloud infrastructure.

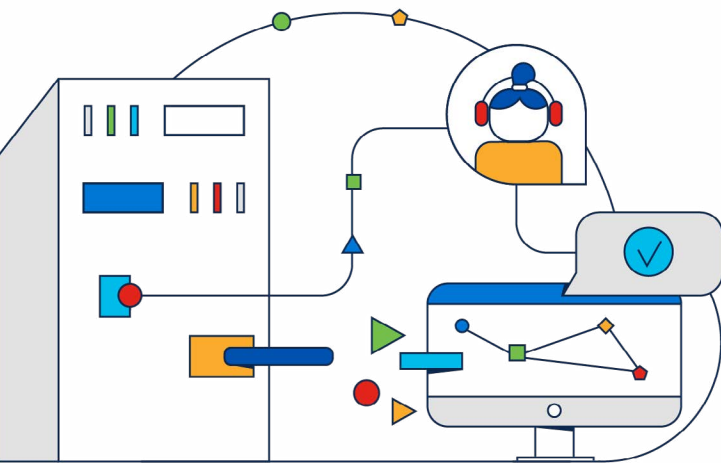
Source: Multi-Cloud Trends, Faction, January 2022

# Networking. Security. Observability.

A smarter cloud experience.  
No compromises.

Cisco and Microsoft are your single source for networking, security, analytics, and management. As the most reliable partners in the industry, we make it simple to evolve your organization's network.

A comprehensive portfolio of multi-cloud solutions and services take your enterprise exactly where it wants to go.



Over 70% of Fortune 100 companies rely on Cisco SD-WAN for cloud connectivity.

Source:  
Cisco SD-WAN FAQ, 2022



## Networking

The cloud is an extension of your business's network. Cisco provides seamless connectivity, consistent policy, and security in Microsoft Azure Cloud (previously applicable to the branch and data center).



## Security

As more applications are accessed by more employees in more locations, security risks increase. Cisco provides security beyond the network perimeter, and integrates into all parts of Azure Cloud.



## Observability

Oversight of essential enterprise applications is critical for success. Cisco and Microsoft deliver consistent application performance, and quickly roll out new features and capabilities across apps for a competitive advantage.



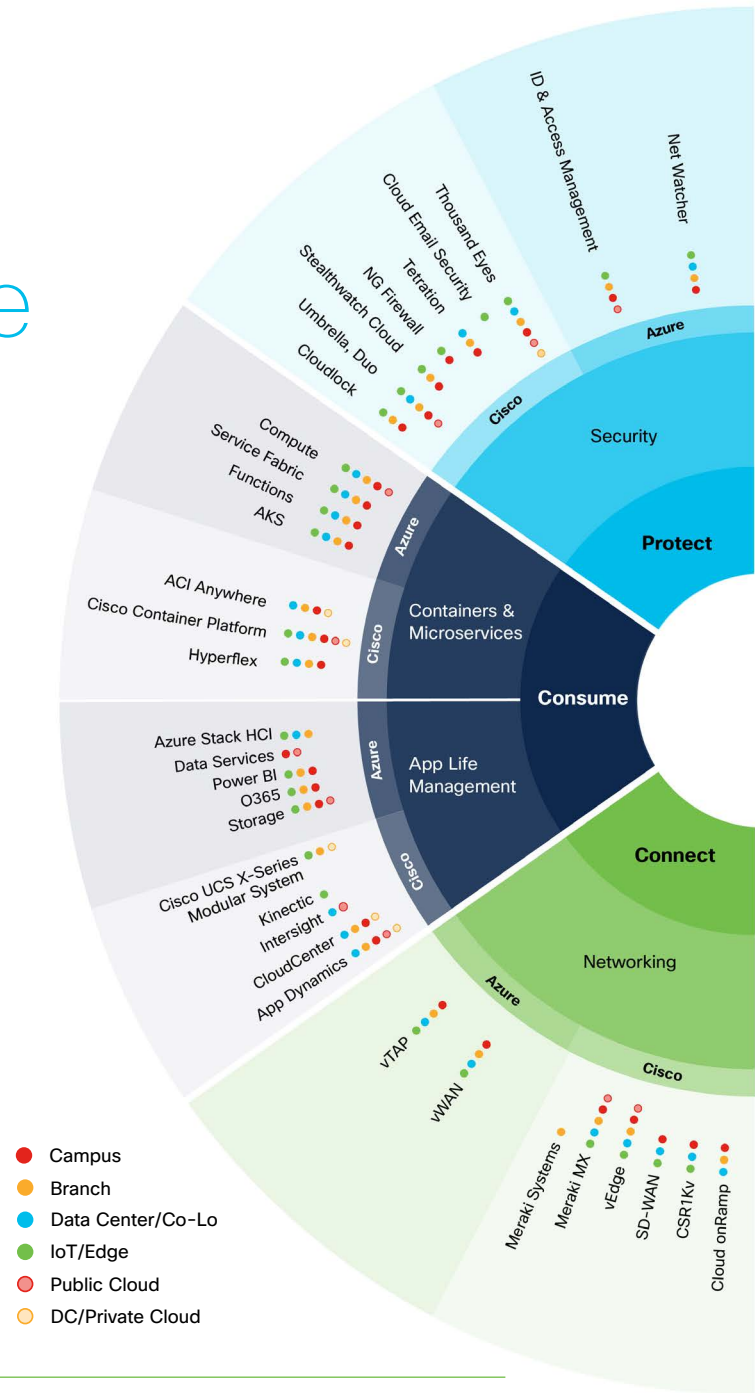
## Data Center

Manage the growth of vital applications hosted in the public cloud. Cisco helps streamline and simplify inter-cloud connectivity, so you can meet any challenge with ease.

# Meet your current and future network needs.

Make your current network environment work its best—with flexibility in mind.

Cisco and Microsoft’s robust partner channel ecosystem and vast experience gives you access to the best solutions for your network needs. Working together, we deliver an integrated application infrastructure solution set. It’s the perfect combination of network infrastructure architectures and services from Cisco, and application, software, and cloud-first tools from Microsoft—made just for you—covering everything from on-prem to the cloud.



## Connect

Securely extend private networks into public clouds.

Support a rich set of network security solutions.

Provide best tools for ease of management with a single vendor.



## Protect

Increase security and lower risk across identities, direct-to-cloud connectivity, data, and applications including SaaS.



## Consume

Deploy, manage, and optimize applications in cloud and container environments.

Faster time-to-value with 20-30x faster application deployment.

Make real-time decisions and improve business metrics.

# See the network journey brought to life.

These are solutions that fit your organizational needs—with everything in one place to seamlessly scale your Microsoft resources.

Cisco and Microsoft's range of products ensures connectivity, communication, and collaboration are possible. Explore how some of our customers are using our solutions to connect, protect, and consume.



## Connect

### Cisco SD-WAN

Cisco SD-WAN's software-defined WAN solution enables organizations with a way to connect users to their applications securely. Phillips 66 required a way to transform its network, and Cisco SD-WAN was a natural solution for maintaining seamless network connectivity during the process.

It delivers applications and services over standard network transport, including MPLS, broadband, and internet, energizing Phillips 66's network with optimized strength. Cisco SD-WAN's overlay network extends the organization's network to Infrastructure as a Service (IaaS) and multi-cloud environments, and helps its shift to cloud across 140+ locations.



## Protect

### Duo Zero Trust

A large, tech-driven organization came to Cisco with three critical pain points. Due to COVID-19 work-from-home requirements, its employees were accessing resources on new and unmanaged endpoints. As a strong Microsoft shop, the company was also in the process of rolling out Intune to manage mobile devices, but there was little visibility into the rollout. Additionally, there was a large gap in application access oversight.

These were all problems Duo Zero Trust could address with ease. Implementing secure access to applications and data for all users on any device, the organization gained insight into how users, groups, and devices typically access applications. The tool also illuminated how and when access is atypical, keeping devices—and business—secure.



## Consume

### AppDynamics

Alaska Airlines needed full visibility of its complex hybrid cloud environment, while deriving insights that would help minimize costly performance issues. So, it turned to AppDynamics for Application Performance Management (APM), Infrastructure Monitoring & Visibility, and End User Monitoring (EUM).

Alaska Airlines continually builds on its impeccable customer service and satisfaction record, using performance monitoring to optimize the delivery of their product and ensure seamless customer service. With its shift to cloud-first, Alaska Airlines was also faced with having to re-architect applications, build cloud-native applications, and manage different workloads across a hybrid environment.

Supported by AppDynamics, they confidently innovated with systems, applications, and platforms across on-premise and cloud.

# Partnership across applications.

Find out about how Cisco and Microsoft are there to support your cloud experiences.

## Microsoft Azure

In the Microsoft Azure Marketplace, discover Cisco software and explore how joint innovation can help simplify your cloud experience. Further, Cisco's partnership in Azure Marketplace allows you to leverage your Microsoft Customer Agreement credits on Cisco software. Join other customers and make the most of your cloud commitment.

[Visit Microsoft Azure Marketplace](#)



Our partnership doesn't end in the Azure Marketplace. Cisco and Microsoft are giving you a seamless experience across collaboration solutions with Cisco Devices for Microsoft Teams Rooms. So you can elevate the way you collaborate.

[Read More](#)

# Let your cloud work for you.

Maximize on the alignment of leaders in networking.

Break down walls between network and cloud with products that work together. You can count on the partnership of Cisco and Microsoft to make sure you have the right cloud solution for your business—and meet its goals—wherever your journey takes you.

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Cisco is a

top 1%

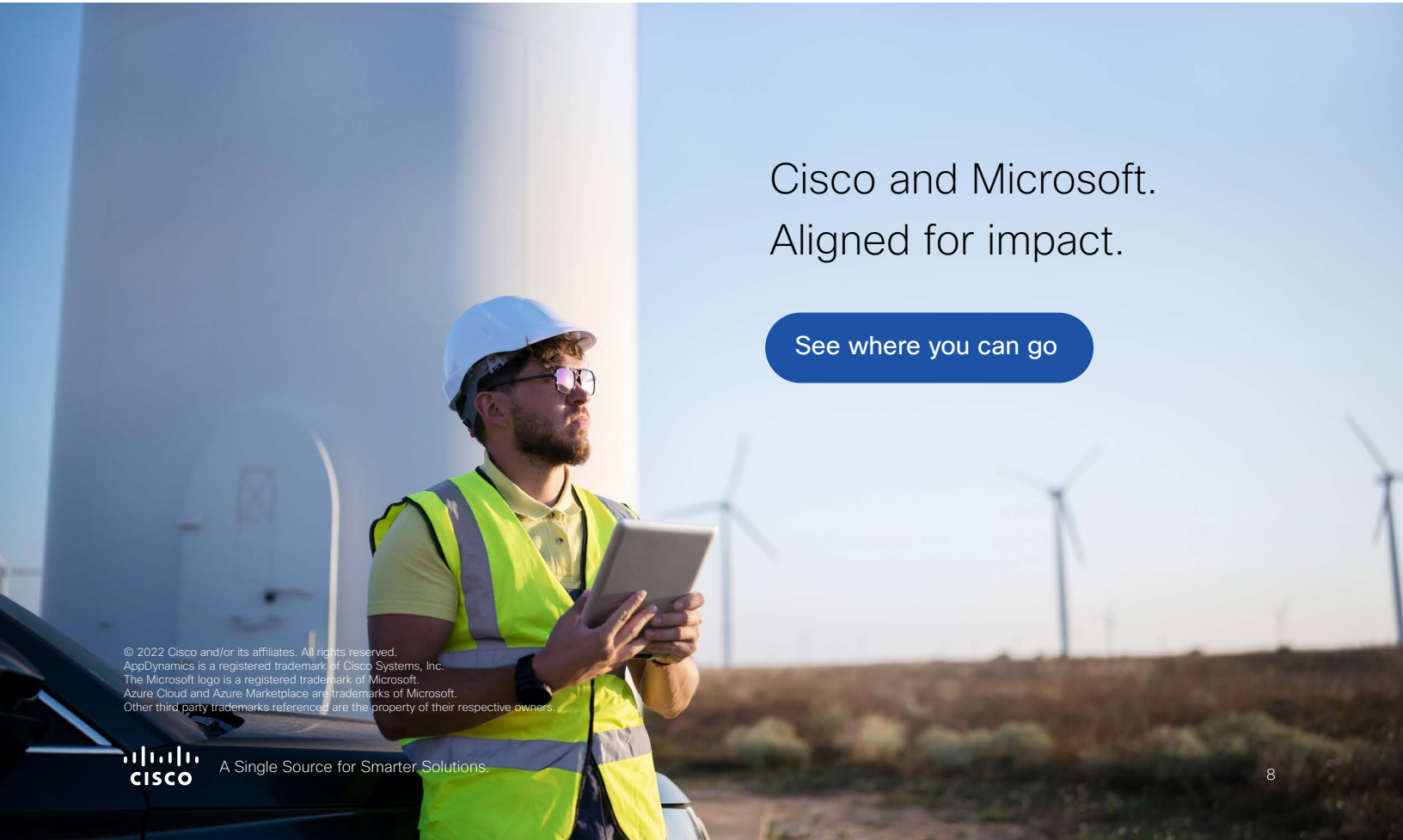
Azure Marketplace Publisher

top 5

Strategic Security Partner

top 15

Strategic ISV Partner



Cisco and Microsoft.  
Aligned for impact.

See where you can go

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